

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-11487

LAKELAND FINANCIAL CORPORATION  
(Exact name of registrant as specified in its charter)

INDIANA  
(State or other jurisdiction of  
incorporation or organization)

35-1559596  
(I.R.S. Employer  
Identification Number)

202 East Center Street  
P.O. Box 1387, Warsaw, Indiana  
(Address of principal executive offices)

46581-1387  
(Zip Code)

Registrant's telephone number, including area code (574)267-6144

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the last practicable date.

Class	Outstanding at April 30, 2003
Common Stock, No Par Value	5,772,931

LAKELAND FINANCIAL CORPORATION

Form 10-Q Quarterly Report

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Part 1  
LAKELAND FINANCIAL CORPORATION  
ITEM 1 - FINANCIAL STATEMENTS

LAKELAND FINANCIAL CORPORATION  
CONSOLIDATED BALANCE SHEETS  
As of March 31, 2003 and December 31, 2002  
(in thousands)

(Page 1 of 2)

	March 31, 2003	December 31, 2002
	-----	-----
	(Unaudited)	
<b>ASSETS</b>		
Cash and cash equivalents:		
Cash and due from banks	\$ 52,344	\$ 74,149
Short-term investments	8,190	13,000
	-----	-----
Total cash and cash equivalents	60,534	87,149
Securities available-for-sale:		
U. S. Treasury and government agency securities	14,171	17,284
Mortgage-backed securities	221,498	222,036
State and municipal securities	40,527	34,785
	-----	-----
Total securities available-for-sale (carried at fair value)	276,196	274,105
Real estate mortgages held-for-sale	7,001	10,395
Loans:		
Total loans	826,865	822,676
Less: Allowance for loan losses	9,742	9,533
	-----	-----
Net loans	817,123	813,143
Land, premises and equipment, net	24,612	24,768
Accrued income receivable	5,124	4,999
Goodwill	4,970	4,970
Other intangible assets	1,005	1,042
Other assets	25,051	27,215
	-----	-----
Total assets	\$ 1,221,616	\$ 1,247,786
	=====	=====

(Continued)

LAKELAND FINANCIAL CORPORATION  
CONSOLIDATED BALANCE SHEETS  
As of March 31, 2003 and December 31, 2002  
(in thousands except for share and per share data)

(Page 2 of 2)

	March 31, 2003	December 31, 2002
	-----	-----
	(Unaudited)	
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Deposits:		
Noninterest bearing deposits	\$ 167,558	\$ 192,787
Interest bearing deposits	793,936	720,538
	-----	-----
Total deposits	961,494	913,325
Short-term borrowings:		
Federal funds purchased	9,300	30,000
Securities sold under agreements to repurchase	91,457	124,968
U.S. Treasury demand notes	581	4,000
Other borrowings	10,000	26,000
	-----	-----
Total short-term borrowings	111,338	184,968
Accrued expenses payable	10,773	12,503
Other liabilities	1,246	2,417
Long-term borrowings	31,347	31,348
Guaranteed preferred beneficial interests in Company's subordinated debentures	19,351	19,345
	-----	-----
Total liabilities	1,135,549	1,163,906
<b>STOCKHOLDERS' EQUITY</b>		
Common stock: No par value, 90,000,000 shares authorized, 5,813,984 shares issued and 5,770,565 outstanding as of March 31, 2003, and 5,813,984 shares issued and 5,767,010 outstanding at December 31, 2002	1,453	1,453
Additional paid-in capital	9,591	8,537
Retained earnings	73,230	70,819
Accumulated other comprehensive income	2,612	3,937
Treasury stock, at cost	(819)	(866)
	-----	-----
Total stockholders' equity	86,067	83,880
	-----	-----
Total liabilities and stockholders' equity	\$ 1,221,616	\$ 1,247,786
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

LAKELAND FINANCIAL CORPORATION  
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
For the Three Months Ended March 31, 2003 and 2002  
(in thousands except for share and per share data)

(Unaudited)

(Page 1 of 2)

	Three Months Ended March 31,	
	2003	2002
<b>INTEREST AND DIVIDEND INCOME</b>		
-----		
Interest and fees on loans: Taxable	\$ 11,833	\$ 12,336
Tax exempt	63	33
-----		
Total loan income	11,896	12,369
Short-term investments	27	28
Securities:		
U.S. Treasury and government agency securities	170	395
Mortgage-backed securities	2,932	2,758
State and municipal securities	428	400
Other debt securities	0	115
-----		
Total interest and dividend income	15,453	16,065
<b>INTEREST EXPENSE</b>		
-----		
Interest on deposits	3,786	4,352
Interest on short-term borrowings	340	920
Interest on long-term borrowings	769	572
-----		
Total interest expense	4,895	5,844
-----		
<b>NET INTEREST INCOME</b>	<b>10,558</b>	<b>10,221</b>
-----		
Provision for loan losses	667	502
-----		
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>9,891</b>	<b>9,719</b>
-----		
<b>NONINTEREST INCOME</b>		
-----		
Trust and brokerage fees	610	658
Service charges on deposit accounts	1,664	1,398
Other income (net)	1,019	928
Net gains on the sale of real estate mortgages held-for-sale	1,079	361
-----		
Total noninterest income	4,372	3,345
<b>NONINTEREST EXPENSE</b>		
-----		
Salaries and employee benefits	4,705	4,598
Occupancy and equipment expense	1,362	1,099
Other expense	2,897	2,872
-----		
Total noninterest expense	8,964	8,569

(Continued)

LAKELAND FINANCIAL CORPORATION  
CONSOLIDATED STATEMENTS OF INCOME  
For the Three Months Ended March 31, 2003, and 2002  
(in thousands except for share and per share data)

(Unaudited)

(Page 2 of 2)

	Three Months Ended March 31,	
	2003	2002
INCOME BEFORE INCOME TAX EXPENSE -----	5,299	4,495
Income tax expense	1,784	1,542
NET INCOME -----	\$ 3,515	\$ 2,953
Other comprehensive income(loss), net of tax: Unrealized gain/(loss) on available- for-sale securities	(1,325)	242
TOTAL COMPREHENSIVE INCOME	\$ 2,190	\$ 3,195
AVERAGE COMMON SHARES OUTSTANDING FOR BASIC EPS	5,813,984	5,813,984
BASIC EARNINGS PER COMMON SHARE -----	\$ 0.60	\$ 0.51
AVERAGE COMMON SHARES OUTSTANDING FOR DILUTED EPS	5,957,134	5,901,581
DILUTED EARNINGS PER COMMON SHARE -----	\$ 0.59	\$ 0.50

The accompanying notes are an integral part of these consolidated financial statements.

LAKELAND FINANCIAL CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the Three Months Ended March 2003 and 2002  
(in thousands)

(Unaudited)

(Page 1 of 2)

	2003	2002
Cash flows from operating activities:		
Net income	\$ 3,515	\$ 2,953
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation	540	558
Provision for loan losses	667	502
Amortization of intangible assets	44	44
Amortization of mortgage servicing rights	215	84
Impairment of mortgage servicing rights	141	(23)
Loans originated for sale	(37,514)	(17,246)
Net gain on sale of loans	(1,079)	(361)
Proceeds from sale of loans	41,710	21,516
Net (gain) loss on sale of premises and equipment	0	2
Net securities amortization	376	550
Increase in taxes payable	1,763	1,469
(Increase) decrease in income receivable	(125)	158
Increase (decrease) in accrued expenses payable	(163)	219
(Increase) in life insurance cash surrender value	(168)	0
(Increase) in other assets	(397)	(598)
Increase (decrease) in other liabilities	(117)	112
Total adjustments	5,893	6,986
Net cash from operating activities	9,408	9,939
Cash flows from investing activities:		
Proceeds from maturities, sales and calls of securities available-for-sale	32,928	16,635
Purchases of securities available-for-sale	(37,451)	(18,733)
Net increase in total loans	(4,713)	(6,856)
Purchase of land, premises and equipment	(383)	(774)
Net cash from investing activities	(9,619)	(9,728)

(Continued)

LAKELAND FINANCIAL CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the Three Months Ended March 31, 2003 and 2002  
(in thousands)

(Unaudited)

(Page 2 of 2)

	2003	2002
	-----	-----
Cash flows from financing activities:		
Net increase in total deposits	\$ 48,169	\$ 51,371
Proceeds from short-term borrowings	6,464,530	7,026,470
Payments on short-term borrowings	(6,538,161)	(7,115,357)
Payments on long-term borrowings	(1)	(12)
Dividends paid	(988)	(864)
(Purchase) sale of treasury stock	47	(67)
	-----	-----
Net cash from financing activities	(26,404)	(38,459)
	-----	-----
Net decrease in cash and cash equivalents	(26,615)	(38,248)
	-----	-----
Cash and cash equivalents at beginning of the period	87,149	79,123
	-----	-----
Cash and cash equivalents at end of the period	\$ 60,534	\$ 40,875
	=====	=====
Cash paid during the period for:		
Interest	\$ 4,312	\$ 5,685
	=====	=====
Income taxes	\$ 25	\$ 250
	=====	=====
Loans transferred to other real estate	\$ 65	\$ 0
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.



LAKELAND FINANCIAL CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2003

(Unaudited)

NOTE 1. BASIS OF PRESENTATION

This report is filed for Lakeland Financial Corporation (the "Company") and its wholly owned subsidiaries, Lake City Bank (the "Bank") and Lakeland Capital Trust ("Lakeland Trust"). All significant inter-company balances and transactions have been eliminated in consolidation. Also included is the Bank's wholly-owned subsidiary, LCB Investments Limited ("LCB Investments").

The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for a fair presentation have been included. Operating results for the three-month period ending March 31, 2003 are not necessarily indicative of the results that may be expected for the year ending December 31, 2003. The 2002 Lakeland Financial Corporation Annual Report on Form 10-K should be read in conjunction with these statements.

NOTE 2. EARNINGS PER SHARE

Basic earnings per common share is based upon weighted-average common shares outstanding. Diluted earnings per common share shows the dilutive effect of additional common shares issueable.

Employee compensation expense under stock options is reported using the intrinsic value method. No stock-based compensation cost is reflected in net income, as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant. No additional options were granted in the first quarter of 2003. Had compensation cost for stock options been recorded in the financial statements, net income and earnings per share would have been the pro forma amounts indicated below. The pro forma effect may increase in the future if more options are granted.

	Three Months ended March 31,	
	2003	2002
Net income (in thousands) as reported	\$ 3,515	\$ 2,953
Deduct: stock-based compensation expense determined under fair value based method	118	180
Pro forma net income	\$ 3,397	\$ 2,773
Basic earnings per common share as reported	\$ 0.60	\$ 0.51
Pro forma basic earnings per share	\$ 0.58	\$ 0.48
Diluted earnings per common share as reported	\$ 0.59	\$ 0.50
Pro forma diluted earnings per share	\$ 0.57	\$ 0.47

The common shares outstanding for the stockholders' equity section of the consolidated balance sheet at March 31, 2003 reflects the acquisition of 43,419 shares of Company common stock to offset a liability for a directors' deferred compensation plan. These shares are treated as outstanding when computing the weighted-average common shares outstanding for the calculation of both basic and diluted earnings per share.

#### NOTE 3. LOANS

	March 31, 2003	December 31, 2002
	(in thousands)	
Commercial and industrial loans	\$ 565,237	\$ 556,800
Agri-business and agricultural loans	63,991	68,137
Real estate mortgage loans	45,220	44,644
Real estate construction loans	2,279	2,540
Installment loans and credit cards	150,138	150,555
Total loans	\$ 826,865	\$ 822,676
Impaired loans	\$ 8,232	\$ 7,298
Non-performing loans	\$ 8,594	\$ 7,603

#### NOTE 4. RECLASSIFICATIONS

Certain amounts appearing in the financial statements and notes thereto for prior periods have been reclassified to conform with the current presentation. The reclassification had no effect on net income or stockholders' equity as previously reported.

Part 1  
LAKELAND FINANCIAL CORPORATION  
ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
and  
RESULTS OF OPERATION

March 31, 2003

OVERVIEW

Lakeland Financial Corporation is the holding company for Lake City Bank. The Company is headquartered in Warsaw, Indiana and operates 41 offices in 12 counties in northern Indiana. The Company earned \$3.5 million for the first three months of 2003 versus \$3.0 million in the same period of 2002, an increase of 19.0%. The increase was driven by a \$337,000 increase in net interest income and a \$1.0 million increase in non-interest income. Offsetting these positive impacts were increases of \$165,000 in the provision for loan losses, and \$395,000 in non-interest expense. Basic earnings per share for the first three months of 2003 was \$0.60 per share versus \$0.51 per share for the first three months of 2002. Diluted earnings per share reflect the potential dilutive impact of stock options granted under an employee stock option plan. Diluted earnings per share for the first three months of 2003 was \$0.59 per share, versus \$0.50 per share for the first three months of 2002.

RESULTS OF OPERATIONS

Net Interest Income

For the three-month period ended March 31, 2003, net interest income totaled \$10.6 million, an increase of 3.3%, or \$337,000 versus the first three months of 2002. Net interest income increased in the three-month periods of 2003 versus the comparable periods of 2002, primarily due to a \$87.5 million increase in average interest bearing assets combined with an \$18.0 million increase in average non-interest bearing demand deposits. The increase in net interest income occurred despite a 19 basis point decline in the Company's net interest margin to 3.93% for the three-month period ended March 31, 2003, versus 4.12% for the comparable period of 2002.

During the first three months of 2003, total interest and dividend income decreased by \$612,000, or 3.8% to \$15.5 million, versus \$16.1 million during the same three months of 2002. Daily average earning assets for the first three months of 2003 increased 8.5% to \$1.114 billion versus the same period in 2002. The tax equivalent yield on average earning assets decreased by 67 basis points to 5.6% for the three-month period ended March 31, 2003 versus the same period of 2002.

The decrease in the yield on average earning assets reflected decreases in the yields on both loans and securities caused by the falling interest rate environment. The yield on securities is historically lower than the yield on loans, and decreasing the ratio of securities to total earning assets will normally improve the yield on earning assets. The ratio of average daily securities to average earning assets for the three-month period ended March 31, 2003 was 24.7% compared to 26.7% for the same period of 2002.

The average daily loan balances for the first three months of 2003 increased 11.3% to \$829.6 million, over the average daily loan balances of \$745.6 million for the same period of 2002. During the same period, loan interest income declined by \$473,000, or 3.8%, to \$11.9 million. The decrease was the result of an 83 basis point decrease in the tax equivalent yield on loans to 5.7% from 6.6% in the first three months of 2002.

Income from short-term investments was \$27,000 for the three-month period ended March 31, 2003, versus \$28,000 for the same period of 2002.

The average daily securities balances for the first three months of 2003 increased \$1.5 million, or 0.5%, to \$275.2 million, versus \$273.7 million for the same period of 2002. During the same periods, income from securities declined by \$138,000, or 3.8%, to \$3.5 million versus \$3.7 million during the first three months of 2002. The decrease was primarily the result of a 21 basis point decline in the tax equivalent yields on securities, to 5.5% versus 5.7% in the first three months of 2002.

Total interest expense decreased \$949,000, or 16.2%, to \$4.9 million for the three-month period ended March 31, 2003, from \$5.8 million for the comparable period in 2002. The decrease was primarily the result of a 53 basis point decrease in the Company's daily cost of funds to 1.79%, versus 2.32% for the same period of 2002. On an average daily basis, total deposits (including demand deposits) increased \$116.7 million, or 14.3%, to \$934.1 million for the three-month period ended March 31, 2003, versus \$817.4 million in the same period in 2002. On an average daily basis, noninterest bearing demand deposits increased \$18.0 million, or 13.0%, for the three-month period ended March 31, 2003, versus the same period in 2002. When comparing the three months ended March 31, 2003 with the same period of 2002, the average daily balance of time deposits, which pay a higher rate of interest compared to demand deposit and transaction accounts, increased \$68.6 million and the rate paid on such accounts declined by 77 basis points versus the same period in 2002. During the remainder of 2003, management plans to continue efforts to grow relationship type accounts such as demand deposit and Investors' Weekly accounts, which traditionally pay a lower rate of interest compared to time deposit accounts and are generally viewed by management as stable and reliable funding sources. Average daily balances of borrowings decreased \$26.2 million, or 12.8%, to \$178.0 million for the three months ended March 31, 2003 versus \$204.2 million for the same period in 2002. The rate on borrowings decreased

43 basis points when comparing the first quarter of 2003 with the same period of 2002. On an average daily basis, total deposits (including demand deposits) and purchased funds increased 8.9% for the three-month period ended March 31, 2003 versus the same period in 2002.

#### Provision for Loan Losses

Based on management's review of the adequacy of the allowance for loan losses, a provision for losses on loans of \$667,000 was recorded during the three-month period ended March 31, 2003, versus a provision of \$502,000 recorded during the same period of 2002. The increase in the provision for loan losses for the three-month period reflected a number of factors, including the increase in the size of the loan portfolio, the amount of impaired loans, the amount of past due accruing loans (90 days or more), and management's overall view on current credit quality, as discussed in more detail below in the analysis relating to the Company's financial condition.

#### Noninterest Income

Noninterest income categories for the three-month periods ended March 31, 2003 and 2002 are shown in the following table:

	Three Months ended March 31,		
	2003	2002	Percent Change
	(in thousands)		
Trust and brokerage fees	\$ 610	\$ 658	(7.3)%
Service charges on deposits	1,664	1,398	19.0
Other income (net)	1,019	928	9.8
Net gains on the sale of real estate mortgages held-for-sale	1,079	361	198.9
<b>Total noninterest income</b>	<b>\$ 4,372</b>	<b>\$ 3,345</b>	<b>30.7 %</b>

Trust fees decreased 15.7%, from \$517,000 to \$436,000, in the first three months of 2003 versus the same period in 2002. This decrease was primarily in employee benefit plan, stock transfer, and living trust fees. Many of the trust fees are determined based upon the dollar amount of the assets held in the various trusts. The overall decline in the stock market has adversely impacted the value of those trust assets, and therefore reduced the trust income based upon it. Brokerage fees increased 24.3%, from \$140,000 to \$174,000, in the first three months of 2003 versus the same period in 2002, driven by increased trading volume during 2003.

The primary sources of the increase in service charges on deposit accounts were fees related to business checking accounts as well as fees related to new deposit services that were implemented in 2002.

Other income consists of normal recurring fee income such as mortgage service fees, credit card fees, insurance income and fees, valuation of mortgage servicing rights and safe deposit box rent, as well as other income that management classifies as non-recurring. Other fee income increased \$91,000 in the first three months of 2003 versus the same period in 2002. The primary drivers behind the increase were a \$168,000 increase in the cash surrender value of bank owned life insurance and a \$58,000 increase in mortgage fees. Offsetting these was a \$164,000 increase in the non-cash impairment of the Bank's mortgage servicing rights.

The increase in profits from the sale of mortgages reflected an increase in the volume of mortgages sold during the first three months of 2003 versus sales during the first three months of 2002. During the first three months of 2003, the Company sold \$40.9 million in mortgages versus \$21.3 million in the comparable period of 2002. This increase in volume was the result of the low interest rate environment, which has resulted in increased mortgage refinance activity and increased demand for home mortgages. Management does not anticipate that this level of mortgage sales gains will continue throughout the year.

#### Noninterest Expense

Noninterest expense categories for the three-month periods ended March 31, 2003, and 2002 are shown in the following table:

	Three Months ended March 31,		
	2003	2002	Percent Change
	(in thousands)		
Salaries and employee benefits	\$ 4,705	\$ 4,598	2.3 %
Occupancy and equipment expense	1,362	1,099	23.9
Other expense	2,897	2,872	0.9
<b>Total noninterest expense</b>	<b>\$ 8,964</b>	<b>\$ 8,569</b>	<b>4.6 %</b>

The slight increase in salaries and employee benefits was primarily due to normal salary increases, as total employees decreased to 463 at March 31, 2003, from 466 at March 31, 2002.

The 23.9% increase in occupancy and equipment expense reflected higher property taxes, as well as higher maintenance and repair expense due to an increased commitment to the physical enhancement of offices and higher snow removal costs required during the first quarter of 2003, versus the comparable period of 2002.

Other expense includes corporate and business development, data processing fees, telecommunications, postage, and professional fees such as legal, accounting, and directors' fees. Other expense remained stable although data processing expenses incurred during the first three-months of 2003 were greater than during the same period of 2002.

#### Income Tax Expense

Income tax expense increased \$242,000, or 15.7%, for the first three months of 2003, compared to the same period in 2002. The combined state franchise tax expense and the federal income tax expense as a percentage of income before income tax expense decreased to 33.7% during the first three months of 2003 compared to 34.3% during the same period in 2002.

#### FINANCIAL CONDITION

Total assets of the Company were \$1.222 billion as of March 31, 2003, a decrease of \$26.2 million, or 2.1%, when compared to \$1.248 billion as of December 31, 2002.

Total cash and cash equivalents decreased by \$26.6 million, or 30.5%, to \$60.5 million at March 31, 2003 from \$87.1 million at December 31, 2002. The decrease was attributable to decreases in the Company's short-term borrowings.

Total securities available-for-sale increased by \$2.1 million, or 0.8%, to \$276.2 million at March 31, 2003 from \$274.1 million at December 31, 2002. The increase was a result of a number of transactions in the securities portfolio. Paydowns of \$27.1 million were received, and the amortization of premiums, net of the accretion of discounts, was \$376,000. Maturities, calls and sales of securities totaled \$5.9 million, and the fair market value of the securities declined by \$2.0 million. The market value decline was driven by paydowns received in the mortgage-backed portion on the securities portfolio. These portfolio decreases were offset by securities purchases totaling \$37.5 million. The investment portfolio is managed to limit the Company's exposure to risk by containing mostly CMO's and other securities which are either directly or indirectly backed by the federal government or a local municipal government.

Real estate mortgages held-for-sale decreased by \$3.4 million, or 32.7%, to \$7.0 million at March 31, 2003 from \$10.4 million at December 31, 2002. The balance of this asset category is subject to a high degree of variability depending on, among other things, recent mortgage loan rates and the timing of loan sales into the secondary market. During the three months ended March 31, 2003, \$37.5 million in real estate mortgages were originated for sale and \$40.9 million in mortgages were sold.

Total loans, excluding real estate mortgages held-for-sale, increased by \$4.2 million or 0.5% to \$826.9 million at March 31, 2003 from \$822.7 million at December 31, 2002. The mix of loan types within the Company's portfolio remained relatively unchanged, reflecting 76% commercial, 6% real estate and 18% consumer loans at both March 31, 2003 and December 31, 2002.

The allowance for loan losses increased \$209,000, or 2.2%, to \$9.7 million at March 31, 2003 from \$9.5 million at December 31, 2002. Net charge-offs for the three months ended March 31, were \$458,000 in 2003 and \$139,000 in 2002. The increase in charge-offs was primarily due to one commercial credit. The allowance for loan losses at March 31, 2003 was 1.18% of total loans, net of residential mortgage loans held for sale on the secondary market, versus 1.16% at December 31, 2002.

The Company has a relatively high percentage of commercial and commercial real estate loans, most of which are extended to small or medium-sized businesses. Commercial loans represent higher dollar loans to fewer customers and therefore higher credit risk. Pricing is adjusted to manage the higher credit risk associated with these types of loans. The majority of fixed rate mortgage loans, which represent increased interest rate risk, are sold in the secondary market, as well as some variable rate mortgage loans. The remainder of the variable rate mortgage loans and a small number of fixed rate mortgage loans are retained. Management believes the allowance for loan losses is at a level commensurate with the overall risk exposure of the loan portfolio. However, as a result of the continuing difficult economic climate, certain borrowers may experience difficulty and the level of non-performing loans, charge-offs, and delinquencies could rise and require further increases in the provision.

Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely. Subsequent recoveries, if any, are credited to the allowance. The allowance is an amount that management believes will be adequate to absorb probable losses relating to specifically identified loans based on an evaluation as well as other probable incurred losses inherent in the loan portfolio. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to repay. Management also considers trends in adversely classified loans based upon a monthly review of those credits. An appropriate level of general



allowance is determined based on the application of loss percentages to graded loans by categories. Federal regulations require insured institutions to classify their own assets on a regular basis. The regulations provide for three categories of classified loans - substandard, doubtful and loss. The regulations also contain a special mention category. Special mention is defined as loans that do not currently expose an insured institution to a sufficient degree of risk to warrant classification but do possess credit deficiencies or potential weaknesses deserving management's close attention. Assets classified as substandard or doubtful require the institution to establish general allowances for loan losses. If an asset or portion thereof is classified as loss, the insured institution must either establish specified allowances for loan losses in the amount of 100% of the portion of the asset classified loss, or charge off such amount. At March 31, 2003, on the basis of management's review of the loan portfolio, the Company had \$28.4 million of assets classified special mention, \$33.1 million classified as substandard, \$487,000 classified as doubtful and \$0 classified as loss as compared to \$47.6 million, \$27.0 million, \$211,000 and \$200,000 at December 31, 2002.

Classified loan percentages of estimated loss are as follows: Special Mention-5%; Substandard-15%; Doubtful-50%; and Loss-100%. Management additionally provides a reserve estimate for incurred losses in non-classified loans ranging from 0.20% to 0.75%. Allowance estimates are developed by management in consultation with regulatory authorities, taking into account both actual loss experience and peer group loss experience, and are adjusted for current economic conditions. Allowance estimates are considered a prudent measurement of the risk in the Company's loan portfolio and are applied to individual loans based on loan type. In accordance with FASB Statements 5 and 114, the allowance is provided for losses that have been incurred as of the balance sheet date and is based on past events and current economic conditions, and does not include the effects of expected losses on specific loans or groups of loans that are related to future events or expected changes in economic conditions.

At March 31, 2003, total nonperforming loans increased by \$1.0 million to \$8.6 million from \$7.6 million at December 31, 2002. Loans delinquent 90 days or more that were included in the accompanying financial statements as accruing totaled \$3.4 million at both March 31, 2003 and December 31, 2002. Total impaired loans increased by \$934,000 to \$8.2 million at March 31, 2003 from \$7.3 million at December 31, 2002. The increase in the impaired loans category resulted primarily from one commercial credit totaling \$1.7 million. The increase in nonperforming loans also resulted from the addition of the aforementioned loan. The impaired loan total includes \$5.0 million in nonaccrual loans. A loan is impaired when full payment under the original loan terms is not expected. Impairment is evaluated in total for smaller-balance loans of similar nature such as residential mortgage, consumer, and credit card loans, and on an individual loan basis for other loans. If a loan is impaired, a portion of the allowance may be allocated so that the loan is

reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

Total deposits increased by \$48.2 million, or 5.3%, to \$961.5 million at March 31, 2003 from \$913.3 million at December 31, 2002. The increase resulted from increases of \$41.8 million in certificates of deposit driven by a \$48.3 million increase in public fund CD's, \$17.5 million in NOW accounts, \$10.3 million in Investors' Weekly accounts and \$4.0 million in savings accounts. Offsetting these increases were declines of \$25.2 million in demand deposits and \$221,000 in money market accounts.

Total short-term borrowings decreased by \$73.6 million, or 39.8%, to \$111.3 million at March 31, 2003 from \$184.9 million at December 31, 2002. The decrease resulted from declines of \$33.5 million in securities sold under agreements to repurchase, \$20.7 million in federal funds purchased and \$16.0 million in other borrowings, primarily short-term advances from the Federal Home Loan Bank of Indianapolis.

Total stockholders' equity increased by \$2.2 million, or 2.6%, to \$86.1 million at March 31, 2003 from \$83.9 million at December 31, 2002. Net income of \$3.5 million, less dividends of \$1.1 million, less the decrease in the accumulated other comprehensive income of \$1.3 million, plus \$47,000 for the cost of treasury stock sold, comprised most of this increase. In addition, effective January 1, 2003, the Company's directors' deferred compensation plan was amended to no longer permit diversification outside of Company stock and to require that settlement of deferred balances be made in shares of Company stock. In accordance with EITF 97-14: "Accounting for Deferred Compensation Arrangements Where Amounts Earned Are Held in a Rabbi Trust and Invested," on the date of the plan change the \$1.1 million current value of the liability for the Company shares was transferred to additional paid-in capital from other liabilities.

The Federal Deposit Insurance Corporation's (FDIC) risk based capital regulations require that all banking organizations maintain an 8.0% total risk based capital ratio. The FDIC has also established definitions of "well capitalized" as a 5.0% Tier I leverage capital ratio, a 6.0% Tier I risk based capital ratio and a 10.0% total risk based capital ratio. All of the Company's ratios continue to be above "well capitalized" levels. As of March 31, 2003, the Company's Tier 1 leverage capital ratio, Tier 1 risk based capital ratio and total risk based capital ratio were 8.1%, 10.5% and 11.6%, respectively.

### ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate risk represents the Company's primary market risk exposure. The Company does not have a material exposure to foreign currency exchange risk, does not have any material amount of derivative financial instruments and does not maintain a trading portfolio. The board of directors annually reviews and approves the policy used to manage interest rate risk. The policy was last reviewed and approved in May 2002. The policy sets guidelines for balance sheet structure, which are designed to protect the Company from the impact that interest rate changes could have on net income, but does not necessarily indicate the effect on future net interest income. The Company, through its Asset/Liability Committee, manages interest rate risk by monitoring the computer simulated earnings impact of various rate scenarios and general market conditions. The Company then modifies its long-term risk parameters by attempting to generate the type of loans, investments, and deposits that currently fit the Company's needs, as determined by the Asset/Liability Committee. This computer simulation analysis measures the net interest income impact of various interest rate scenario changes during the next 12 months. If the change in net interest income is less than 3% of primary capital, the balance sheet structure is considered to be within acceptable risk levels. At March 31, 2003, the Company's potential pretax exposure was within the Company's policy limit, and not significantly different from December 31, 2002.

### ITEM 4 - CONTROLS AND PROCEDURES

Based upon an evaluation within the 90 days prior to the filing date of this report, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect the Company's internal controls subsequent to the date of the evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

## FORWARD-LOOKING STATEMENTS

This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.

The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries include, but are not limited to, the following:

- o The strength of the United States economy in general and the strength of the local economies in which the Company conducts its operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of the Company's assets.
- o The economic impact of past and any future terrorist attacks, acts of war or threats thereof and the response of the United States to any such threats and attacks.
- o The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters.
- o The effects of changes in interest rates (including the effects of changes in the rate of prepayments of the Company's assets) and the policies of the Board of Governors of the Federal Reserve System.
- o The ability of the Company to compete with other financial institutions as effectively as the Company currently intends due to increases in competitive pressures in the financial services sector.

- o The inability of the Company to obtain new customers and to retain existing customers.
- o The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.
- o Technological changes implemented by the Company and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to the Company and its customers.
- o The ability of the Company to develop and maintain secure and reliable electronic systems.
- o The ability of the Company to retain key executives and employees and the difficulty that the Company may experience in replacing key executives and employees in an effective manner.
- o Consumer spending and saving habits, which may change in a manner that affects the Company's business adversely.
- o Business combinations and the integration of acquired businesses, which may be more difficult or expensive than expected.
- o The costs, effects and outcomes of existing or future litigation.
- o Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board.
- o The ability of the Company to manage the risks associated with the foregoing as well as anticipated.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including other factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

LAKELAND FINANCIAL CORPORATION

FORM 10-Q

March 31, 2003

Part II - Other Information

Item 1. Legal proceedings

There are no material pending legal proceedings to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

Item 2. Changes in Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

a. Exhibits

99.1 - Certificate of Chief Executive Officer

99.2 - Certificate of Chief Financial Officer

b. Reports

A report on Form 8-K was filed on April 15, 2003 under Item 5 which reported the Company's first quarter financial information in the form of a press release.

LAKELAND FINANCIAL CORPORATION

FORM 10-Q

March 31, 2003

Part II - Other Information

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LAKELAND FINANCIAL CORPORATION  
(Registrant)

Date: May 5, 2003

/s/Michael L. Kubacki  
Michael L. Kubacki - President and Chief  
Executive Officer

Date: May 5, 2003

/s/David M. Findlay  
David M. Findlay - Executive Vice President  
and Chief Financial Officer

Date: May 5, 2003

/s/Teresa A. Bartman  
Teresa A. Bartman - Vice President and  
Controller

## Certifications

I, Michael L. Kubacki, Chief Executive Officer of the Company, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Lakeland Financial Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - (c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):



- (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 5, 2003

/s/Michael L. Kubacki  
Michael L. Kubacki - Chief Executive Officer

## Certifications

I, David M. Findlay, Chief Financial Officer of the Company, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Lakeland Financial Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

- a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 5 2003

/s/David M. Findlay  
David M. Findlay - Chief Financial Officer



CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Lakeland Financial Corporation (the "Company") on Form 10-Q for the period ending March 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael L. Kubacki, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/Michael L. Kubacki

Michael L. Kubacki  
Chief Executive Officer  
May 5, 2003

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Lakeland Financial Corporation (the "Company") on Form 10-Q for the period ending March 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David M. Findlay, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/David M. Findlay

David M. Findlay  
Chief Financial Officer  
May 5, 2003