

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 0-11487

LAKELAND FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

INDIANA 35-1559596
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification Number)

202 East Center Street
P.O. Box 1387, Warsaw, Indiana 46581-1387
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (574)267-6144

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to
such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant is an accelerated filer (as
defined in Rule 12b-2 of the Exchange Act).

YES NO

Indicate the number of shares outstanding of each of the issuer's classes of
common stock, as of the last practicable date.

Class	Outstanding at October 31, 2004
Common Stock, No Par Value	5,847,103

LAKELAND FINANCIAL CORPORATION

Form 10-Q Quarterly Report

Table of Contents

PART I.

	Page Number
Item 1. Financial Statements	1
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3. Quantitative and Qualitative Disclosures About Market Risk	25
Item 4. Controls and Procedures	26

PART II.

Item 1. Legal Proceedings	29
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.	29
Item 3. Defaults Upon Senior Securities	29
Item 4. Submission of Matters to a Vote of Security Holders	29
Item 5. Other Information	29
Item 6. Exhibits	30
Form 10-Q Signature Page.	31

Part 1
LAKELAND FINANCIAL CORPORATION
ITEM 1 - FINANCIAL STATEMENTS

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED BALANCE SHEETS
As of September 30, 2004 and December 31, 2003
(in thousands)

(Page 1 of 2)

	September 30, 2004	December 31, 2003
	----- (Unaudited)	-----
ASSETS		
Cash and cash equivalents:		
Cash and due from banks	\$ 47,134	\$ 52,297
Short-term investments	6,696	5,144
	-----	-----
Total cash and cash equivalents	53,830	57,441
Securities available-for-sale:		
U. S. Treasury and government agency securities	21,950	17,280
Mortgage-backed securities	208,902	211,142
State and municipal securities	54,131	52,945
	-----	-----
Total securities available-for-sale (carried at fair value)	284,983	281,367
Real estate mortgages held-for-sale	2,298	3,431
Loans:		
Total loans	952,671	870,882
Less: Allowance for loan losses	10,741	10,234
	-----	-----
Net loans	941,930	860,648
Land, premises and equipment, net	25,372	26,157
Accrued income receivable	5,254	5,010
Goodwill	4,970	4,970
Other intangible assets	1,299	1,460
Other assets	29,598	30,930
	-----	-----
Total assets	\$ 1,349,534	\$ 1,271,414
	=====	=====

(Continued)

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED BALANCE SHEETS
As of September 30, 2004 and December 31, 2003
(in thousands except for share and per share data)

(Page 2 of 2)

	September 30, 2004	December 31, 2003
	-----	-----
	(Unaudited)	
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES		
Deposits:		
Noninterest bearing deposits	\$ 211,262	\$ 185,734
Interest bearing deposits	832,251	740,657
	-----	-----
Total deposits	1,043,513	926,391
Short-term borrowings:		
Federal funds purchased	22,500	24,000
Securities sold under agreements to repurchase	71,794	102,601
U.S. Treasury demand notes	2,792	3,160
Other borrowings	60,000	55,000
	-----	-----
Total short-term borrowings	157,086	184,761
Accrued expenses payable	7,548	7,804
Other liabilities	1,676	1,461
Long-term borrowings	10,046	30,047
Subordinated debentures	30,928	30,928
	-----	-----
Total liabilities	1,250,797	1,181,392
STOCKHOLDERS' EQUITY		
Common stock: No par value, 90,000,000 shares authorized, 5,876,744 shares issued and 5,842,377 outstanding as of September 30, 2004, and 5,834,744 shares issued and 5,788,263 outstanding at December 31, 2003	1,453	1,453
Additional paid-in capital	11,461	10,509
Retained earnings	87,359	80,260
Accumulated other comprehensive loss	(796)	(1,282)
Treasury stock, at cost	(740)	(918)
	-----	-----
Total stockholders' equity	98,737	90,022
	-----	-----
Total liabilities and stockholders' equity	\$ 1,349,534	\$ 1,271,414
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
For the Three Months and Nine Months Ended September 30, 2004 and 2003
(in thousands except for share and per share data)

(Unaudited)

(Page 1 of 2)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
INTEREST AND DIVIDEND INCOME				
<hr style="border-top: 1px dashed black;"/>				
Interest and fees on loans: Taxable	\$ 12,352	\$ 11,543	\$ 35,255	\$ 35,453
Tax exempt	67	74	206	203
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total loan income	12,419	11,617	35,461	35,656
Short-term investments	33	48	82	133
Securities:				
U.S. Treasury and government agency securities	191	145	534	460
Mortgage-backed securities	1,780	2,473	5,484	8,099
State and municipal securities - tax exempt	585	550	1,757	1,475
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total interest and dividend income	15,008	14,833	43,318	45,823
INTEREST EXPENSE				
<hr style="border-top: 1px dashed black;"/>				
Interest on deposits	3,249	3,421	9,381	10,909
Interest on short-term borrowings	517	244	1,215	897
Interest on long-term debt	428	763	1,422	2,318
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total interest expense	4,194	4,428	12,018	14,124
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
NET INTEREST INCOME	10,814	10,405	31,300	31,699
<hr style="border-top: 1px dashed black;"/>				
Provision for loan losses	150	380	648	1,764
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	10,664	10,025	30,652	29,935
<hr style="border-top: 1px dashed black;"/>				
NONINTEREST INCOME				
<hr style="border-top: 1px dashed black;"/>				
Trust and brokerage fees	800	627	2,319	1,802
Service charges on deposit accounts	1,840	1,736	5,194	5,136
Credit card fee income	576	487	1,657	1,313
Other income (net)	884	1,256	2,943	2,908
Net gains on sale of real estate mortgages held for sale	431	383	724	2,655
Net securities losses	0	(8)	0	(8)
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total noninterest income	4,531	4,481	12,837	13,806
NONINTEREST EXPENSE				
<hr style="border-top: 1px dashed black;"/>				
Salaries and employee benefits	4,921	5,076	14,705	14,789
Occupancy and equipment expense	1,203	1,192	3,334	3,772
Data processing expense	656	562	1,901	1,835
Credit card interchange	404	285	1,037	728
Other expense	2,017	1,981	6,327	6,210
	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>	<hr style="border-top: 1px dashed black;"/>
Total noninterest expense	9,201	9,096	27,304	27,334

(Continued)

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
For the Three Months and Nine Months Ended September 30, 2004 and 2003
(in thousands except for share and per share data)

(Unaudited)

(Page 2 of 2)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
INCOME BEFORE INCOME TAX EXPENSE	5,994	5,410	16,185	16,407
----- Income tax expense	2,043	1,819	5,388	5,552
NET INCOME	\$ 3,951	\$ 3,591	\$ 10,797	\$ 10,855
----- Other comprehensive income/(loss), net of tax:				
Unrealized gain/(loss) on available- for-sale securities	3,007	(1,399)	486	(3,963)
----- TOTAL COMPREHENSIVE INCOME	\$ 6,958	\$ 2,192	\$ 11,283	\$ 6,892
----- AVERAGE COMMON SHARES OUTSTANDING FOR BASIC EPS	5,874,981	5,819,671	5,859,191	5,816,830
BASIC EARNINGS PER COMMON SHARE	\$ 0.67	\$ 0.62	\$ 1.84	\$ 1.87
----- AVERAGE COMMON SHARES OUTSTANDING FOR DILUTED EPS	6,058,608	6,017,241	6,053,125	5,982,283
DILUTED EARNINGS PER SHARE	\$ 0.65	\$ 0.60	\$ 1.78	\$ 1.81

The accompanying notes are an integral part of these consolidated financial statements.

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Nine Months Ended September 30, 2004 and 2003
(in thousands)

(Unaudited)

(Page 1 of 2)

	2004	2003
Cash flows from operating activities:		
Net income	\$ 10,797	\$ 10,855
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation	1,492	1,675
Provision for loan losses	648	1,764
Amortization of intangible assets	161	132
Amortization of mortgage servicing rights	408	541
Recovery of mortgage servicing rights impairment	(85)	(107)
Loans originated for sale	(48,555)	(128,014)
Net gain on sale of loans	(724)	(2,655)
Proceeds from sale of loans	49,977	130,401
Net loss on sale of premises and equipment	91	1
Net loss on sale of securities available-for-sale	0	8
Net securities amortization	2,817	1,065
Stock compensation expense	33	0
Earnings on life insurance	(466)	(518)
Net change:		
Income receivable	(244)	55
Accrued expenses payable	(225)	(151)
Other assets	2,008	(364)
Other liabilities	215	(432)
Total adjustments	7,551	3,401
Net cash from operating activities	18,348	14,256
Cash flows from investing activities:		
Proceeds from maturities, sales and calls of securities available-for-sale	52,098	110,508
Purchases of securities available-for-sale	(57,774)	(119,743)
Purchase of life insurance	(117)	0
Net increase in total loans	(81,937)	(27,801)
Proceeds from sales of land, premises and equipment	74	0
Purchase of land, premises and equipment	(872)	(3,351)
Net cash from investing activities	(88,528)	(40,387)

(Continued)

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Nine Months Ended September 30, 2004 and 2003
(in thousands)

(Unaudited)

(Page 2 of 2)

	2004	2003
	-----	-----
Cash flows from financing activities:		
Net increase in total deposits	\$ 117,122	\$ 88,712
Net decrease in short-term borrowings	(27,675)	(85,914)
Payments on long-term borrowings	(20,001)	(1,301)
Dividends paid	(3,572)	(3,199)
Proceeds from stock options exercise	852	333
(Purchase) sale of treasury stock	(157)	(43)
	-----	-----
Net cash from financing activities	66,569	(1,412)
	-----	-----
Net increase (decrease) in cash and cash equivalents	(3,611)	(27,543)
	-----	-----
Cash and cash equivalents at beginning of the period	57,441	87,149
	-----	-----
Cash and cash equivalents at end of the period	\$ 53,830	\$ 59,606
	=====	=====
Cash paid during the period for:		
Interest	\$ 11,437	\$ 14,668
	=====	=====
Income taxes	\$ 3,602	\$ 5,881
	=====	=====
Loans transferred to other real estate	\$ 7	\$ 1,530
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

LAKELAND FINANCIAL CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2004

(Unaudited)

NOTE 1. BASIS OF PRESENTATION

This report is filed for Lakeland Financial Corporation (the "Company") and its wholly-owned subsidiary, Lake City Bank (the "Bank"). All significant inter-company balances and transactions have been eliminated in consolidation. Also included is the Bank's wholly-owned subsidiary, LCB Investments Limited ("LCB Investments").

The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for a fair presentation have been included. Operating results for the three-month and nine-month periods ending September 30, 2004 are not necessarily indicative of the results that may be expected for the year ending December 31, 2004. The 2003 Lakeland Financial Corporation Annual Report on Form 10-K should be read in conjunction with these statements.

NOTE 2. NEW ACCOUNTING PRONOUNCEMENTS

Emerging Issues Task Force (EITF) Issue 03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." EITF 03-1 provides application guidance that should be used to determine when an investment is considered impaired, whether that impairment is other-than-temporary, and the recognition of an impairment loss. The guidance also includes accounting considerations subsequent to the recognition of an other-than-temporary impairment and requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. In September 2004, the FASB delayed the accounting requirements of EITF 03-1 until additional implementation guidance is issued and goes into effect.

NOTE 3. EARNINGS PER SHARE

Basic earnings per common share is based upon weighted-average common shares outstanding. Diluted earnings per share show the dilutive effect of additional common shares issueable.

Employee compensation expense under stock options is reported using the intrinsic value method. No stock-based compensation cost is reflected in net income at the time of grant, as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant. No additional options were granted in the first nine months of 2004. Had compensation cost for stock options been recorded in the financial statements, net income and earnings per share would have been the pro forma amounts indicated below. The pro forma effect may increase in the future if more options are granted.

	Nine Months Ended September 30,	
	2004	2003
Net income (in thousands) as reported	\$ 10,797	\$ 10,855
Deduct: stock-based compensation expense determined under fair value based method	312	403
Pro forma net income	\$ 10,485	\$ 10,452
Basic earnings per common share as reported	\$ 1.84	\$ 1.87
Pro forma basic earnings per share	\$ 1.79	\$ 1.80
Diluted earnings per share as reported	\$ 1.78	\$ 1.81
Pro forma diluted earnings per share	\$ 1.73	\$ 1.75

	Three Months Ended September 30,	
	2004	2003
Net income (in thousands) as reported	\$ 3,951	\$ 3,591
Deduct: stock-based compensation expense determined under fair value based method	103	134
Pro forma net income	\$ 3,848	\$ 3,457
Basic earnings per common share as reported	\$ 0.67	\$ 0.62
Pro forma basic earnings per share	\$ 0.66	\$ 0.59
Diluted earnings per share as reported	\$ 0.65	\$ 0.60
Pro forma diluted earnings per share	\$ 0.64	\$ 0.57

The common shares outstanding for the stockholders' equity section of the consolidated balance sheet at September 30, 2004 reflects the acquisition of 34,367 shares of Company common stock to offset a liability for a directors' deferred compensation plan. These shares are treated as outstanding when computing the weighted-average common shares outstanding for the calculation of both basic and diluted earnings per share.

NOTE 4. LOANS

	September 30, 2004	December 31, 2003

	(in thousands)	
Commercial and industrial loans	\$ 656,343	\$ 593,194
Agri-business and agricultural loans	88,069	82,262
Real estate mortgage loans	44,098	40,118
Real estate construction loans	5,242	3,932
Installment loans and credit cards	158,919	151,376

Total loans	\$ 952,671	\$ 870,882
	=====	
Impaired loans	\$ 9,942	\$ 3,039
Non-performing loans	\$ 10,600	\$ 3,744

NOTE 5. EMPLOYEE BENEFIT PLANS

Components of Net Periodic Benefit Cost

	Nine Months Ended September 30			
	Pension Benefits		SERP Benefits	
	2004	2003	2004	2003
	-----		-----	
Service cost	\$ 0	\$ 0	\$ 0	\$ 0
Interest cost	112	117	62	68
Expected return on plan assets	(94)	(106)	(75)	(71)
Recognized net actuarial loss	29	21	27	22
	-----		-----	
Net pension expense	\$ 47	\$ 32	\$ 14	\$ 19
	=====		=====	

Three Months Ended September 30

	Pension Benefits		SERP Benefits	
	2004	2003	2004	2003
Service cost	\$ 0	\$ 0	\$ 0	\$ 0
Interest cost	38	39	20	23
Expected return on plan assets	(32)	(35)	(25)	(24)
Recognized net actuarial loss	10	7	9	7
	-----	-----	-----	-----
Net pension expense	\$ 16	\$ 11	\$ 4	\$ 6
	=====	=====	=====	=====

The Company previously disclosed in its financial statements for the year ended December 31, 2003, that it expected to contribute \$299,000 to its pension plan and \$119,000 to its SERP plan in 2004. As of September 30, 2004, \$119,000 had been contributed to the SERP plan and \$284,000 to the pension plan. The Company does not anticipate making any additional contributions to its pension plan or SERP plan during the remainder of 2004.

NOTE 6. RECLASSIFICATIONS

Certain amounts appearing in the financial statements and notes thereto for prior periods have been reclassified to conform with the current presentation. The reclassification had no effect on net income or stockholders' equity as previously reported.

Part 1
LAKELAND FINANCIAL CORPORATION
ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
and
RESULTS OF OPERATION

September 30, 2004

OVERVIEW

Lakeland Financial Corporation is the holding company for Lake City Bank. The Company is headquartered in Warsaw, Indiana and operates 43 offices in 12 counties in northern Indiana. The Company earned \$10.8 million for the first nine months of 2004, versus \$10.9 million in the same period of 2003, a decrease of 0.5%. Earnings were negatively impacted by a \$969,000 decrease in noninterest income and a \$399,000 decrease in net interest income. Offsetting these negative impacts were decreases of \$1.1 million in the provision for loan losses and \$30,000 in noninterest expense. Basic earnings per share for the first nine months of 2004 were \$1.84 per share versus \$1.87 per share for the first nine months of 2003. Diluted earnings per share reflect the potential dilutive impact of stock options granted under the stock option plan. Diluted earnings per share for the first nine months of 2004 were \$1.78 per share, versus \$1.81 per share for the first nine months of 2003.

Net income for the third quarter of 2004 was \$4.0 million, an increase of 10.0% versus \$3.6 million for the comparable period of 2003. Basic earnings per share for the third quarter of 2004 were \$0.67 per share, versus \$0.62 per share for the third quarter of 2003. Diluted earnings per share for the third quarter of 2004 were \$0.65 per share, versus \$0.60 per share for the third quarter of 2003.

RESULTS OF OPERATIONS

Net Interest Income

For the nine-month period ended September 30, 2004, net interest income totaled \$31.3 million, a decrease of 1.3%, or \$399,000 versus the first nine months of 2003. For the three-month period ended September 30, 2004, net interest income totaled \$10.8 million, an increase of 3.9%, or \$409,000 over the same period of 2003. Net interest income decreased in the nine-month period of 2004 versus the comparable period of 2003, primarily due to a 27 basis point decline in the net interest margin from 3.84% to 3.57%. For the nine-month period ended September 30, 2004, average earning assets increased by \$75.6 million, or 6.7%, to \$1.206 billion, and average noninterest bearing demand deposits increased by \$33.5 million, or 19.8%, to \$202.5 million, versus the same period in 2003. Net interest income increased in the three-month period ended September 30, 2004 versus the comparable period of 2003 primarily due to an \$87.4 million increase in average earning assets

combined with a \$33.7 million increase in average noninterest bearing demand deposits. For the three-month period ended September 30, 2004, the net interest margin declined 11 basis points to 3.60%, versus the comparable period of 2003.

Given the Company's mix of interest earning assets and interest bearing liabilities at September 30, 2004, the net interest margin could be expected to increase in a rising rate environment. Management expects the net interest margin will improve during the remainder of 2004, as the effects of recent rate increases by the Federal Reserve are felt.

During the first nine months of 2004, total interest and dividend income decreased by \$2.5 million, or 5.5% to \$43.3 million, versus \$45.8 million during the first nine months of 2003. During the third quarter of 2004, interest and dividend income increased \$175,000, or 1.2%, to \$15.0 million, versus \$14.8 million during the same quarter of 2003. The tax equivalent yield on average earning assets decreased by 52 basis points to 4.9% for the nine-month period ended September 30, 2004 versus the same period of 2003. For the three-month period ended September 30, 2004, the yield decreased 22 basis points to 5.0% from the yield for the three-month period ended September 30, 2003.

The average daily loan balances for the first nine months of 2004 increased 8.7% to \$916.2 million, over the average daily loan balances of \$843.3 million for the same period of 2003. During the same period, loan interest income declined by \$195,000, or 0.6%, to \$35.5 million. The decrease was the result of a 36 basis point decrease in the tax equivalent yield on loans to 5.2% from 5.5% in the first nine months of 2003. The average daily loan balances for the third quarter of 2004 increased \$86.5 million, or 10.1%, to \$939.9 million, versus \$853.4 million for the same period of 2003. During the same period, loan interest income increased by \$802,000, or 6.9%, to \$12.4 million versus \$11.6 million during the third quarter of 2003. The tax equivalent yield on loans was unchanged at 5.3% during the third quarters of 2004 and 2003.

The average daily securities balances for the first nine months of 2004 increased \$9.8 million, or 3.6%, to \$280.7 million, versus \$270.9 million for the same period of 2003. During the same periods, income from securities declined by \$2.3 million, or 22.5%, to \$7.8 million versus \$10.0 million during the first nine months of 2003. The decrease was primarily the result of a 120 basis point decline in the tax equivalent yields on securities, to 4.1% versus 5.3% in the first nine months of 2003. The average daily securities balances for the third quarter of 2004 increased \$12.2 million, or 4.5%, to \$279.9 million, versus \$267.8 million for the same period of 2003. During the same periods, income from securities declined by \$612,000, or 19.3%, to \$2.6 million versus \$3.2 million during the third quarter of 2003. The decrease was primarily the result of a 106 basis point decrease in the tax equivalent yield on securities, to 4.1%, versus 5.1% in the third quarter of 2003.

Total interest expense decreased \$2.1 million, or 14.9%, to \$12.0 million for the nine-month period ended September 30, 2004, from \$14.1 million for the comparable period in 2003. The decrease was primarily the result of a 34 basis point decrease in the Company's daily cost of funds to 1.32%, versus 1.66% for the same period of 2003. Total interest expense decreased \$234,000, or 5.3%, to \$4.2 million for the three-month period ended September 30, 2004, from \$4.4 million for the comparable period in 2003. The decrease was primarily the result of a 17 basis point decrease in the Company's daily cost of funds to 1.35%, versus 1.52% for the same period of 2003.

On an average daily basis, total deposits (including demand deposits) increased \$40.1 million, or 4.3%, to \$1.003 billion for the nine-month period ended September 30, 2004, versus \$961.8 million in the same period in 2003. The average daily deposit balances for the third quarter of 2004 increased \$39.6 million, or 4.0%, to \$1.022 billion from \$982.6 million during the third quarter of 2003. On an average daily basis, noninterest bearing demand deposits increased \$33.5 million, or 19.8% and \$33.7 million, or 18.9% for the nine and three-month periods ended September 30, 2004, versus the same periods in 2003. When comparing the nine months ended September 30, 2004 with the same period of 2003, the average daily balance of time deposits, which pay a higher rate of interest compared to demand deposit and transaction accounts, decreased \$68.4 million and the rate paid on such accounts was unchanged at 2.5% versus the same period in 2003. In the third quarter of 2004, the average daily balance of time deposits decreased by \$47.1 million and the rate paid on such accounts increased by 21 basis points versus the same period in 2003. The increase was primarily the result of a time deposit promotion that ran during the first quarter of 2004, as well as the general increase in interest rates.

Management believes that it is critical to grow demand deposit accounts in both the dollar volume and total number of accounts. These accounts typically provide the Company with opportunities to expand into ancillary activities for both retail and commercial customers. In addition, they represent low cost deposits. Furthermore, the Company is focused on growing transaction money market accounts which also provide a reasonable cost of funds and generally represent relationship accounts. Average daily balances of borrowings increased \$36.0 million, or 20.9%, to \$208.6 million for the nine months ended September 30, 2004 versus \$172.6 million for the same period in 2003, and increased \$44.0 million, or 26.4% for the three months ended September 30, 2004. The rate on borrowings decreased 78 basis points and 58 basis points, respectively, when comparing the nine and three month periods of 2004 with the same periods of 2003. On an average daily basis, total deposits (including demand deposits) and purchased funds increased 6.8% and 7.3%, respectively, when comparing the nine and three month periods ended September 30, 2004 versus the same periods in 2003. The following tables set forth consolidated information regarding average balances and rates.

DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY;
INTEREST RATES AND INTEREST DIFFERENTIAL
(in thousands of dollars)

Nine Months Ended September 30,

	2004			2003		
	Average Balance	Interest Income	Yield (1)	Average Balance	Interest Income	Yield (1)
ASSETS						
Earning assets:						
Loans:						
Taxable (2)(3)	\$ 907,573	\$ 35,255	5.19 %	\$ 835,908	\$ 35,453	5.67 %
Tax exempt (1)	8,655	275	4.24	7,362	270	4.90
Investments: (1)						
Available for sale	280,704	8,658	4.12	270,941	10,781	5.32
Short-term investments	5,779	46	1.20	10,456	81	1.04
Interest bearing deposits	3,782	36	1.27	6,248	52	1.11
Total earning assets	1,206,493	44,270	4.90 %	1,130,915	46,637	5.42 %
Nonearning assets:						
Cash and due from banks	50,109	0		45,558	0	
Premises and equipment	25,888	0		25,615	0	
Other nonearning assets	42,549	0		40,011	0	
Less allowance for loan loss losses	(10,515)	0		(9,847)	0	
Total assets	\$ 1,314,524	\$ 44,270		\$ 1,232,252	\$ 46,637	

(1) Tax exempt income was converted to a fully taxable equivalent basis at a 35 percent tax rate for 2004 and 2003. The tax equivalent rate for tax exempt loans and tax exempt securities acquired after January 1, 1983 included the TEFRA adjustment applicable to nondeductible interest expenses.

(2) Loan fees, which are immaterial in relation to total taxable loan interest income for the nine months ended September 30, 2004 and 2003, are included as taxable loan interest income.

(3) Nonaccrual loans are included in the average balance of taxable loans.

DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY;
INTEREST RATES AND INTEREST DIFFERENTIAL (Cont.)
(in thousands of dollars)

	Nine Months Ended September 30,					
	2004			2003		
	Average Balance	Interest Expense	Yield	Average Balance	Interest Expense	Yield
LIABILITIES AND STOCKHOLDERS' EQUITY						
Interest bearing liabilities:						
Savings deposits	\$ 68,375	\$ 65	0.13 %	\$ 60,101	\$ 193	0.43 %
Interest bearing checking accounts	348,794	2,097	0.80	281,178	2,366	1.12
Time deposits:						
In denominations under \$100,000	216,224	4,575	2.83	205,472	4,764	3.10
In denominations over \$100,000	166,816	2,644	2.12	246,010	3,586	1.95
Miscellaneous short-term borrowings	160,396	1,215	1.01	121,119	897	0.99
Long-term borrowings	48,200	1,422	3.94	51,494	2,296	5.96
Total interest bearing liabilities	1,008,805	12,018	1.59 %	965,374	14,102	1.95 %
Noninterest bearing liabilities and stockholders' equity:						
Demand deposits	202,493	0		169,009	0	
Other liabilities	8,145	0		10,474	0	
Stockholders' equity	95,081	0		87,395	0	
Total liabilities and stockholders' equity	\$ 1,314,524	\$ 12,018		\$ 1,232,252	\$ 14,102	
	=====	=====		=====	=====	
Net interest differential - yield on average daily earning assets		\$ 32,252	3.57 %	\$ 32,535		4.02 %
		=====		=====		

DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY;
INTEREST RATES AND INTEREST DIFFERENTIAL
(in thousands of dollars)

Three Months Ended September 30,

	2004			2003		
	Average Balance	Interest Income	Yield (1)	Average Balance	Interest Income	Yield (1)
ASSETS						
Earning assets:						
Loans:						
Taxable (2)(3)	\$ 931,102	\$ 12,352	5.34 %	\$ 845,388	\$ 11,543	5.48 %
Tax exempt (1)	8,812	89	4.01	8,037	97	4.78
Investments: (1)						
Available for sale	279,907	2,850	4.05	267,757	3,449	5.11
Short-term investments	5,090	17	1.33	14,067	31	0.87
Interest bearing deposits	4,445	16	1.43	6,724	17	1.00
Total earning assets	1,229,356	15,324	4.96 %	1,141,973	15,137	5.18 %
Nonearning assets:						
Cash and due from banks	50,910	0		46,685	0	
Premises and equipment	25,674	0		26,442	0	
Other nonearning assets	43,701	0		40,637	0	
Less allowance for loan loss losses	(10,673)	0		(9,984)	0	
Total assets	\$ 1,338,968	\$ 15,324		\$ 1,245,753	\$ 15,137	

- (1) Tax exempt income was converted to a fully taxable equivalent basis at a 35 percent tax rate for 2004 and 2003. The tax equivalent rate for tax exempt loans and tax exempt securities acquired after January 1, 1983 included the TEFRA adjustment applicable to nondeductible interest expenses.
- (2) Loan fees, which are immaterial in relation to total taxable loan interest income for the three months ended September 30, 2004 and 2003, are included as taxable loan interest income.
- (3) Nonaccrual loans are included in the average balance of taxable loans.

DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY;
INTEREST RATES AND INTEREST DIFFERENTIAL (Cont.)
(in thousands of dollars)

	Three Months Ended September 30,					
	2004			2003		
	Average Balance	Interest Expense	Yield	Average Balance	Interest Expense	Yield
LIABILITIES AND STOCKHOLDERS' EQUITY						
Interest bearing liabilities:						
Savings deposits	\$ 69,888	\$ 17	0.10 %	\$ 62,757	\$ 54	0.43 %
Interest bearing checking accounts	352,381	717	0.81	306,497	770	1.12
Time deposits:						
In denominations under \$100,000	220,473	1,559	2.81	202,165	1,496	2.94
In denominations over \$100,000	167,229	956	2.27	232,677	1,101	1.88
Miscellaneous short-term borrowings	169,981	517	1.21	116,243	244	0.83
Long-term borrowings	40,974	428	4.16	50,666	741	5.80
Total interest bearing liabilities	1,020,926	4,194	1.63 %	971,005	4,406	1.80 %
Noninterest bearing liabilities and stockholders' equity:						
Demand deposits	212,245	0		178,521	0	
Other liabilities	8,308	0		8,328	0	
Stockholders' equity	97,489	0		87,899	0	
Total liabilities and stockholders' equity	\$ 1,338,968	\$ 4,194		\$ 1,245,753	\$ 4,406	
	=====	=====		=====	=====	
Net interest differential - yield on average daily earning assets		\$ 11,130	3.60 %		\$ 10,731	3.71 %
		=====			=====	

Provision for Loan Losses

Based on management's review of the adequacy of the allowance for loan losses, provisions for losses on loans of \$648,000 and \$150,000 were recorded during the nine-month and three-month periods ended September 30, 2004, versus provisions of \$1.8 million and \$380,000 recorded during the same periods of 2003. The decrease in the provision for loan losses for the periods ended September 30, 2004 reflected a number of factors, including the level of charge-offs, management's overall view on current credit quality, the amount and status of impaired loans and the amount and status of past due accruing loans (90 days or more), as discussed in more detail below in the analysis relating to the Company's financial condition.

Noninterest Income

Noninterest income categories for the nine and three-month periods ended September 30, 2004 and 2003 are shown in the following table:

	Nine Months Ended September 30,		
	2004	2003	Percent Change
	(in thousands)		
Trust and brokerage fees	\$ 2,319	\$ 1,802	28.7 %
Service charges on deposits	5,194	5,136	1.1
Credit card fee income	1,657	1,313	26.2
Other income (net)	2,943	2,908	1.2
Net gains on the sale of real estate			
mortgages held-for-sale	724	2,655	(72.7)
Net securities losses	0	(8)	(100.0)
Total noninterest income	\$ 12,837	\$ 13,806	(7.0)%

Three Months Ended
September 30,

	2004	2003	Percent Change
(in thousands)			
Trust and brokerage fees	\$ 800	\$ 627	27.6 %
Service charges on deposits	1,840	1,736	6.0
Credit card fee income	576	487	18.3
Other income (net)	884	1,256	(29.6)
Net gains (losses) on the sale of real estate mortgages held for sale	431	383	12.5
Net securities losses	0	(8)	(100.0)
Total noninterest income	\$ 4,531	\$ 4,481	1.1 %

Trust fees increased \$488,000 and \$201,000, respectively, in the nine-month and three-month periods ended September 30, 2004 versus the same periods in 2003. The increases in 2004 were primarily in living trust, agency, IRA and employee benefit plan fees, and were derived principally from the Company's December 1, 2003 acquisition of Indiana Capital Management. Brokerage fees increased \$29,000 and decreased \$28,000 respectively, in the nine-month and three-month periods ended September 30, 2004 versus the same periods in 2003.

Credit card fee income increased by \$344,000 and \$89,000, respectively, in the nine-month and three-month periods ended September 30, 2004 versus the same periods in 2003. The increases were driven by higher volume activity in interchange and merchant fee income.

Other income consists of normal recurring fee income such as mortgage service fees, insurance income and fees, valuation of mortgage servicing rights and safe deposit box rent, as well as other income that management classifies as non-recurring. Other income increased \$35,000 and decreased \$372,000, respectively, in the nine-month and three-month periods ended September 30, 2004 versus the same period of 2003. The primary drivers behind the decrease in the three-month period were a \$262,000 decrease in the recovery of the non-cash impairment of the Bank's mortgage servicing rights portfolio, a \$43,000 decrease in operating lease income and a \$43,000 loss on the disposal of fixed assets.

The decrease in profits from the sale of mortgages resulted primarily from a decrease in the volume of mortgages sold during both the nine-month and three-month periods ended September 30, 2004 versus the same periods in 2003. In addition, the timing of mortgage sales into the secondary market during the second quarter of 2004 affected profits. During the first nine months of 2004, the Company sold \$49.7 million in mortgages versus \$128.7 million in the comparable period of 2003. During the third quarter of 2004, the Company sold \$15.6 million in mortgages versus \$44.5 million in the third quarter of 2003. The decreases in volume in 2004 were primarily the result of rising mortgage rates during the second half of 2003 and during 2004, which has resulted in decreased mortgage refinance activity and decreased demand for home mortgages during 2004. Management does not expect that the high level of mortgage sales gains experienced during 2003 will be repeated during the remainder of 2004.

Noninterest Expense

Noninterest expense categories for the nine and three-month periods ended September 30, 2004, and 2003 are shown in the following table:

	Nine Months Ended September 30,		
	2004	2003	Percent Change
	(in thousands)		
Salaries and employee benefits	\$ 14,705	\$ 14,789	(0.6)%
Occupancy and equipment expense	3,334	3,772	(11.6)
Data processing expense	1,901	1,835	3.6
Credit card interchange	1,037	728	42.5
Other expense	6,327	6,210	1.9
Total noninterest expense	\$ 27,304	\$ 27,334	(0.1)%
	(in thousands)		
	Three Months Ended September 30,		
	2004	2003	Percent Change
Salaries and employee benefits	\$ 4,921	\$ 5,076	(3.1)%
Occupancy and equipment expense	1,203	1,192	0.9
Data processing expense	656	562	16.7
Credit card interchange	404	285	41.8
Other expense	2,017	1,981	1.8
Total noninterest expense	\$ 9,201	\$ 9,096	1.2 %

Salaries and employee benefits were virtually unchanged in the first nine months of 2004. Total employees remained stable with 450 at September 30, 2004, compared to 455 at September 30, 2003.

The decrease in occupancy and equipment expense reflected lower property taxes, as well as lower depreciation expense due to the fact that much of the equipment purchased for significant technology upgrades in 1998 and 1999 and to ensure no interruption from Year 2000 issues, is now fully depreciated.

Credit card interchange fees increased during the nine-month and three-month periods ended September 30, 2004, due to an increase in processing costs charged by VISA and increased credit card usage by Bank customers during those periods versus the same periods of 2003.

Other expense includes corporate and business development, data processing fees, telecommunications, postage, and professional fees such as legal, accounting, and directors' fees. Other expense increased slightly in the nine-month and three-month periods ended September 30, 2004 versus the comparable periods in 2003 primarily due to increases in corporate and business development expense related to advertising.

Income Tax Expense

Income tax expense decreased \$164,000, or 3.0%, for the first nine months of 2004, compared to the same period in 2003. Income tax expense for the third quarter of 2004 increased \$224,000, or 12.3%, compared to the same period of 2003. The combined state franchise tax expense and the federal income tax expense as a percentage of income before income tax expense decreased to 33.3% during the first nine months of 2004 compared to 33.8% during the same period in 2003. It increased to 34.1% for the third quarter of 2004, versus 33.6% for the third quarter of 2003. The increase was driven by a decrease in the amount of income derived from tax-advantaged sources.

FINANCIAL CONDITION

Critical Accounting Policies

Certain of the Company's accounting policies are important to the portrayal of the Company's financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances. Some of the facts and circumstances which could affect these judgments include changes in interest rates, in the performance of the economy or in the financial condition of borrowers. Management believes that

its critical accounting policies include determining the allowance for loan losses, determining the fair value of securities and other financial instruments and the valuation of mortgage servicing rights. The Company's critical accounting policies are discussed in detail in the Annual Report for the year ended December 31, 2003 (incorporated by reference as part of the Company's 10-K filing).

Total assets of the Company were \$1.350 billion as of September 30, 2004, an increase of \$78.1 million, or 6.1%, when compared to \$1.271 billion as of December 31, 2003.

Total cash and cash equivalents decreased by \$3.6 million, or 6.3%, to \$53.8 million at September 30, 2004 from \$57.4 million at December 31, 2003.

Total securities available-for-sale increased by \$3.6 million, or 1.3%, to \$285.0 million at September 30, 2004 from \$281.4 million at December 31, 2003. The increase was a result of a number of transactions in the securities portfolio. Securities purchases totaled \$57.8 million, and the fair market value of the securities portfolio increased by \$757,000. The market value increase was driven by a flattening of the yield curve during the third quarter of 2004 which resulted in a decline in longer-term rates. These increases were offset by securities paydowns totaling \$49.4 million, and the amortization of premiums, net of the accretion of discounts totaled \$2.8 million. Maturities and calls of securities totaled \$2.7 million. The investment portfolio is managed to limit the Company's exposure to risk by containing mostly CMO's and other securities which are either directly or indirectly backed by the federal government or a local municipal government.

Real estate mortgages held-for-sale decreased by \$1.1 million, or 32.0%, to \$2.3 million at September 30, 2004 from \$3.4 million at December 31, 2003. The balance of this asset category is subject to a high degree of variability depending on, among other things, recent mortgage loan rates and the timing of loan sales into the secondary market. During the nine months ended September 30, 2004, \$48.6 million in real estate mortgages were originated for sale and \$49.7 million in mortgages were sold.

Total loans, excluding real estate mortgages held-for-sale, increased by \$81.8 million, or 9.4%, to \$952.7 million at September 30, 2004 from \$870.9 million at December 31, 2003. The mix of loan types within the Company's portfolio was unchanged, reflecting 78% commercial, 5% real estate and 17% consumer loans at both September 30, 2004 and December 31, 2003.

The Company has a relatively high percentage of commercial and commercial real estate loans, most of which are extended to small or medium-sized businesses. Commercial loans represent higher dollar loans to fewer customers and therefore higher credit risk. Pricing is adjusted to manage the higher credit risk associated with these types of loans. The majority of fixed rate

mortgage loans, which represent increased interest rate risk, are sold in the secondary market, as well as some variable rate mortgage loans. The remainder of the variable rate mortgage loans and a small number of fixed rate mortgage loans are retained. Management believes the allowance for loan losses is at a level commensurate with the overall risk exposure of the loan portfolio. However, as a result of the slow economic recovery, certain borrowers may experience difficulty and the level of non-performing loans, charge-offs, and delinquencies could rise and require further increases in the provision for loan losses.

Loans are charged against the allowance for loan losses when management believes that the uncollectibility of the principal is confirmed. Subsequent recoveries, if any, are credited to the allowance. The allowance is an amount that management believes will be adequate to absorb probable incurred credit losses relating to specifically identified loans based on an evaluation as well as other probable incurred losses inherent in the loan portfolio. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to repay. Management also considers trends in adversely classified loans based upon a monthly review of those credits. An appropriate level of general allowance is determined based on the application of loss percentages to graded loans by categories. Federal regulations require insured institutions to classify their own assets on a regular basis. The regulations provide for three categories of classified loans - substandard, doubtful and loss. The regulations also contain a special mention category. Special mention is defined as loans that do not currently expose an insured institution to a sufficient degree of risk to warrant classification but do possess credit deficiencies or potential weaknesses deserving management's close attention. Assets classified as substandard or doubtful require the institution to establish general allowances for loan losses. If an asset or portion thereof is classified as loss, the insured institution must either establish specified allowances for loan losses in the amount of 100% of the portion of the asset classified loss, or charge off such amount. At September 30, 2004, on the basis of management's review of the loan portfolio, the Company had \$35.4 million of assets classified special mention, \$22.5 million classified as substandard, \$1.5 million classified as doubtful and \$0 classified as loss as compared to \$41.9 million, \$27.7 million, \$869,000 and \$0 at December 31, 2003.

Allowance estimates are developed by management in consultation with regulatory authorities, taking into account actual loss experience, and are adjusted for current economic conditions. Allowance estimates are considered a prudent measurement of the risk in the Company's loan portfolio and are applied to individual loans based on loan type. In accordance with FASB Statements 5 and 114, the allowance is provided for losses that have been incurred as of the balance sheet date and is based on past events and current

economic conditions, and does not include the effects of expected losses on specific loans or groups of loans that are related to future events or expected changes in economic conditions. The following table summarizes the loan loss reserve and nonperforming assets at September 30, 2004 and September 30, 2003.

	September 30, 2004	September 30, 2003

	(in thousands)	
ALLOWANCE FOR LOAN LOSSES:		
Beginning balance, January 1	\$ 10,234	\$ 9,533
Provision for loan losses, year-to-date	648	1,764
Loans charged-off, year-to-date	(381)	(1,396)
Recoveries, year-to-date	240	163

Ending balance	\$ 10,741	\$ 10,064
	=====	
NONPERFORMING ASSETS:		
Nonaccrual loans	\$ 7,779	\$ 1,291
Loans past due over 90 days and accruing	2,821	3,226
Other real estate	277	1,530
Repossessions	28	120

Total nonperforming assets	\$ 10,905	\$ 6,167
	=====	

Total impaired loans increased by \$6.9 million to \$9.9 million at September 30, 2004 from \$3.0 million at December 31, 2003. The increase in the impaired loans category resulted primarily from the addition of a single commercial credit of \$6.1 million. The borrower filed for chapter 11 bankruptcy late in the third quarter and is in the process of determining its future business strategy. Borrower collateral and the personal guarantees of its principals support the credit. The impaired loan total included \$7.2 million in nonaccrual loans. A loan is impaired when full payment under the original loan terms is not expected. Impairment is evaluated in total for smaller-balance loans of similar nature such as residential mortgage, consumer, and credit card loans, and on an individual loan basis for other loans. If a loan is impaired, a portion of the allowance may be allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

Total deposits increased by \$117.1 million, or 12.6%, to \$1.044 billion at September 30, 2004 from \$926.4 million at December 31, 2003. The increase resulted from increases of \$115.1 million in certificates of deposit, \$25.5

million in demand deposits, \$6.5 million in savings accounts and \$648,000 in NOW accounts. Offsetting these increases were declines of \$17.4 million in Investors' Money Market accounts and \$13.2 million in money market accounts.

Total short-term borrowings decreased by \$27.7 million, or 15.0%, to \$157.1 million at September 30, 2004 from \$184.8 million at December 31, 2003. The decrease resulted primarily from declines of \$30.8 million in securities sold under agreements to repurchase and \$1.5 million in federal funds purchased. Offsetting these decreases were increases of \$5.0 million in other borrowings, primarily short-term advances from the Federal Home Loan Bank of Indianapolis.

Long-term borrowings decreased by \$20.0 million, or 66.6%, to \$10.0 million at September 30, 2004 from \$30.0 million at December 31, 2003. Long-term borrowings are primarily long-term advances from the Federal Home Loan Bank of Indianapolis.

Total stockholders' equity increased by \$8.7 million, or 9.7%, to \$98.7 million at September 30, 2004 from \$90.0 million at December 31, 2003. Net income of \$10.8 million, plus the increase in the accumulated other comprehensive income of \$486,000, less dividends of \$3.7 million, plus \$1.3 million for stock issued through options exercised and stock option expense, minus \$157,000 for the cost of treasury stock purchased, comprised most of this increase.

The Federal Deposit Insurance Corporation's risk based capital regulations require that all banking organizations maintain an 8.0% total risk based capital ratio. The FDIC has also established definitions of "well capitalized" as a 5.0% Tier I leverage capital ratio, a 6.0% Tier I risk based capital ratio and a 10.0% total risk based capital ratio. All of the Company's ratios continue to be above "well capitalized" levels. As of September 30, 2004, the Company's Tier 1 leverage capital ratio, Tier 1 risk based capital ratio and total risk based capital ratio were 9.2%, 11.7% and 12.7%, respectively.

ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate risk represents the Company's primary market risk exposure. The Company does not have a material exposure to foreign currency exchange risk, does not have any material amount of derivative financial instruments and does not maintain a trading portfolio. The board of directors annually reviews and approves the policy used to manage interest rate risk. The policy was last reviewed and approved in May 2004. The policy sets guidelines for balance sheet structure, which are designed to protect the Company from the impact that interest rate changes could have on net income, but does not necessarily indicate the effect on future net interest income. The Company, through its Asset/Liability Committee, manages interest rate risk by monitoring the computer simulated earnings impact of various rate scenarios

and general market conditions. The Company then modifies its long-term risk parameters by attempting to generate the type of loans, investments, and deposits that currently fit the Company's needs, as determined by the Asset/Liability Committee. This computer simulation analysis measures the net interest income impact of various interest rate scenario changes during the next 12 months. If the change in net interest income is less than 3% of primary capital, the balance sheet structure is considered to be within acceptable risk levels. At September 30, 2004, the Company's potential pretax exposure was within the Company's policy limit, and not significantly different from December 31, 2003.

ITEM 4 - CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2004. Based on that evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls.

FORWARD-LOOKING STATEMENTS

This document contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.

The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries include, but are not limited to, the following:

- o The strength of the United States economy in general and the strength of the local economies in which the Company conducts its operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of the Company's assets.
- o The economic impact of past and any future terrorist attacks, acts of war or threats thereof and the response of the United States to any such threats and attacks.
- o The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters.
- o The effects of changes in interest rates (including the effects of changes in the rate of prepayments of the Company's assets) and the policies of the Board of Governors of the Federal Reserve System.
- o The ability of the Company to compete with other financial institutions as effectively as the Company currently intends due to increases in competitive pressures in the financial services sector.
- o The ability of the Company to obtain new customers and to retain existing customers.
- o The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.
- o Technological changes implemented by the Company and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to the Company and its customers.
- o The ability of the Company to develop and maintain secure and reliable electronic systems.
- o The ability of the Company to retain key executives and employees and the difficulty that the Company may experience in replacing key executives and employees in an effective manner.
- o Consumer spending and saving habits, which may change in a manner that affects the Company's business adversely.

- o Business combinations and the integration of acquired businesses, which may be more difficult or expensive than expected.
- o The costs, effects and outcomes of existing or future litigation.
- o Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board.
- o The ability of the Company to manage the risks associated with the foregoing as well as anticipated.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including other factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

LAKELAND FINANCIAL CORPORATION

FORM 10-Q

September 30, 2004

Part II - Other Information

Item 1. Legal proceedings

 There are no material pending legal proceedings to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

 The following table provides information as of September 30, 2004 with respect to shares of common stock repurchased by the Company during the quarter then ended:

Issuer Purchases of Equity Securities(a)

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plan or Programs
July 1-31	2,144	\$ 32.26	0	0
August 1-31	0	\$ 0	0	0
September 1-30	0	\$ 0	0	0
Total	2,144	\$ 32.26		

(a) The shares purchased during the periods were credited to the deferred share accounts of seven non-employee directors under the Company's directors' deferred compensation plan.

Item 3. Defaults Upon Senior Securities

 None

Item 4. Submission of Matters to a Vote of Security Holders

 None

Item 5. Other Information

 None

Item 6. Exhibits

-
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a)
 - 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a)
 - 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
 - 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

LAKELAND FINANCIAL CORPORATION

FORM 10-Q

September 30, 2004

Part II - Other Information

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LAKELAND FINANCIAL CORPORATION
(Registrant)

Date: November 1, 2004 /s/Michael L. Kubacki
Michael L. Kubacki - President and Chief
Executive Officer

Date: November 1, 2004 /s/David M. Findlay
David M. Findlay - Executive Vice President
and Chief Financial Officer

Date: November 1, 2004 /s/Teresa A. Bartman
Teresa A. Bartman - Vice President and
Controller

I, Michael L. Kubacki, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Lakeland Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-15(e)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2004

/s/Michael L. Kubacki
 Michael L. Kubacki
 President and Chief Executive Officer

I, David M. Findlay, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Lakeland Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-15(e)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to

us by others within those entities, particularly during the period in which this report is being prepared;

- b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and;

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

- a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2004

/s/David M. Findlay
David M. Findlay
Chief Financial Officer

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Lakeland Financial Corporation (the "Company") on Form 10-Q for the period ending September 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael L. Kubacki, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/Michael L. Kubacki

Michael L. Kubacki
Chief Executive Officer
November 1, 2004

A signed original of this written statement required by Section 906 has been provided to Lakeland Financial Corporation and will be retained by Lakeland Financial Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Lakeland Financial Corporation (the "Company") on Form 10-Q for the period ending September 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David M. Findlay, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/David M. Findlay

David M. Findlay
Chief Financial Officer
November 1, 2004

A signed original of this written statement required by Section 906 has been provided to Lakeland Financial Corporation and will be retained by Lakeland Financial Corporation and furnished to the Securities and Exchange Commission or its staff upon request.