

Lakeland Financial Corporation

A Proven History of Shareholder Value Creation
And Commitment to Our Communities

1st Quarter 2026



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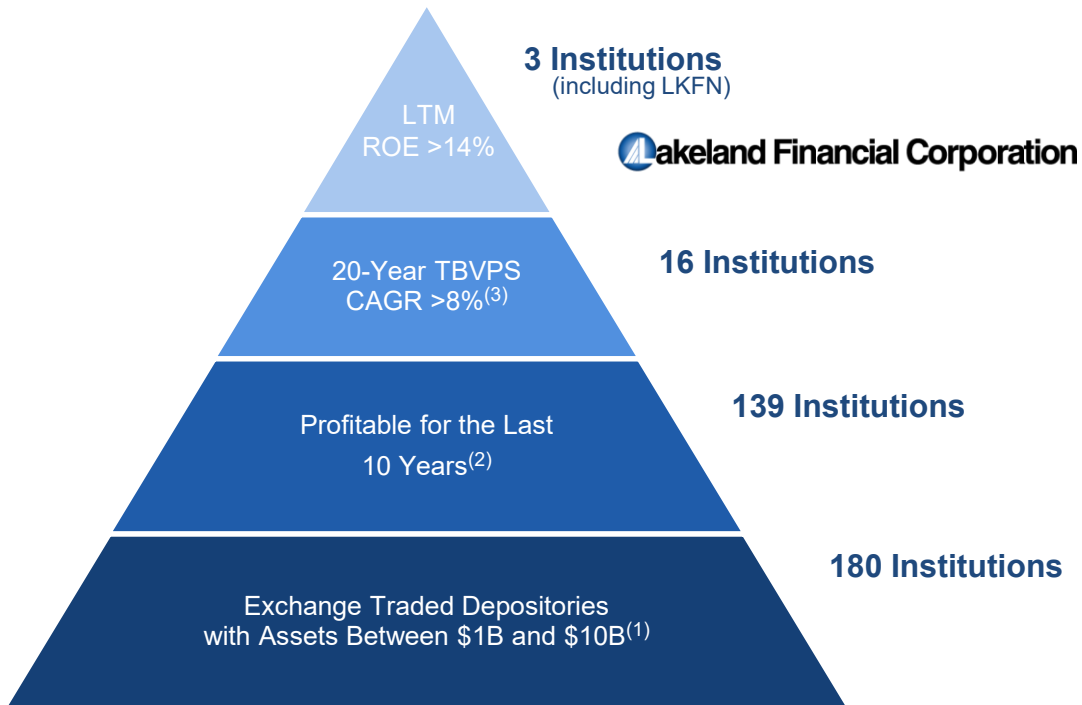
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Forward-Looking Information

This presentation contains, and future oral and written statements of the company and its management may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of the company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "continue," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. The company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain and, accordingly, the reader is cautioned not to place undue reliance on any forward-looking statements made by the company.

Additionally, all statements in this presentation, including forward-looking statements, speak only as of the date they are made, and the company undertakes no obligation to update any statement in light of new information or future events. Numerous factors could cause the company's actual results to differ from those reflected in forward-looking statements, including the effects of economic, business and market conditions and changes, particularly in our Indiana market area, including prevailing interest rates and the rate of inflation; governmental trade, monetary and fiscal policies; the risks of changes in interest rates on the levels, composition and costs of deposits, loan demand and the values and liquidity of loan collateral, securities and other interest sensitive assets and liabilities; and changes in borrowers' credit risks and payment behaviors, as well as those identified in the company's filings with the Securities and Exchange Commission, including the company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q.

Long Term Success for Shareholders



Source: S&P Capital IQ Pro. Financial data is as of December 31, 2025.

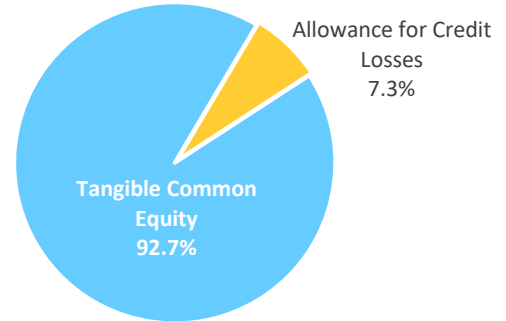
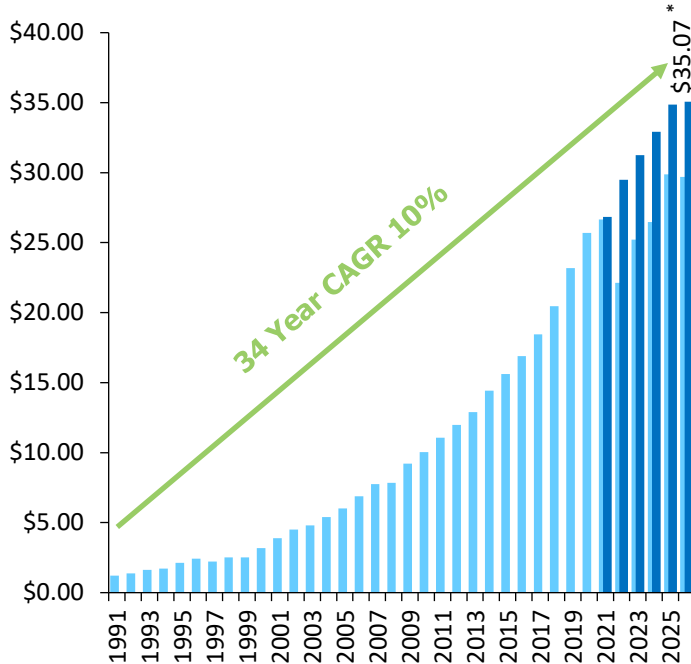
(1) Includes banks and thrifts traded on the NYSE, NYSEAM or NASDAQ as of 4/7/26; excludes merger targets.

(2) Defined as having positive net income before extraordinary items and preferred dividends for each of the last 10 years (calendar years ended December 31, 2016 through December 31, 2025). Net income before extraordinary items is defined by S&P Capital IQ Pro as GAAP net income, after taxes, minority interest, and other after tax items, but before any extraordinary items. Excludes any revaluation of net deferred tax assets due to tax reform per S&P Capital IQ Pro.

(3) Defined as having compounded annual growth in tangible book value per share from 12/31/05 through 12/31/25 greater than 8%.

Strong Capital Structure

Tangible Book Value⁽¹⁾ Per Share



Key Ratios and Per Share Data as of March 31, 2026

TCE/Tangible Assets	10.53%
Adj. TCE/Adj. Tangible Assets	12.20%
Total Risk-Based Leverage	15.58%
Book Value	\$29.84
Tangible Book Value	\$29.69
Adj. Tangible Book Value	\$35.07

⁽¹⁾compounded annual growth rate computed from 1991-2025 for tangible book value

*TBV adjusted to exclude the market value impact of AFS investment securities for TCE and Tangible Assets from 2021 to 2026

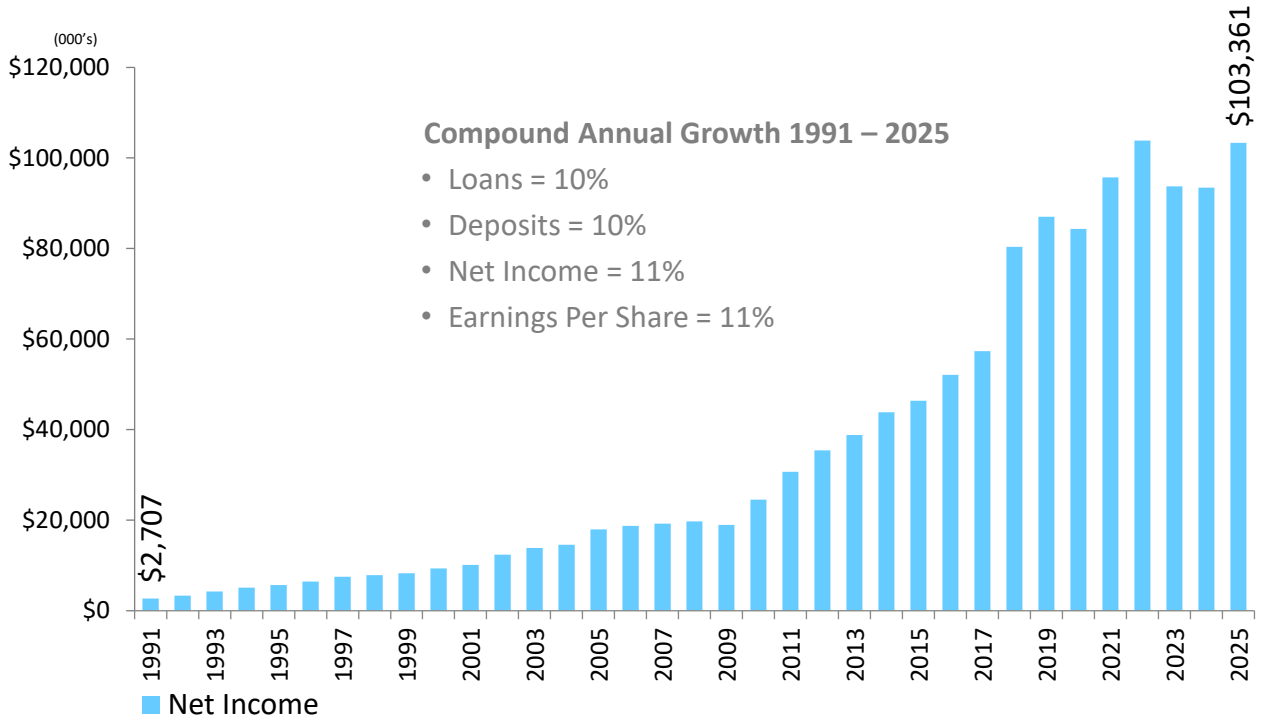
Note: Tangible Common Equity to Tangible Assets and Tangible Book Value per Common Share are Non-GAAP financial measures. See "Reconciliation of Non-GAAP Financial Measures" in the First Quarter 2026 Earnings Press Release and Form 8-K.

Lake City Bank Today

- An entrepreneurial 153-year-old de novo bank
- A long-term and consistent organic growth story
- Headquartered in Warsaw, Indiana
- 55 branch offices - \$7.1 billion banking assets
- \$3.7 billion in Wealth Advisory assets
- A forward-thinking technology adopter
- Focused on execution – “blocking and tackling”
- A demonstrated history of identifying growth opportunities
- Located in a pro-business state with economic expansion occurring statewide

34 Years of Organic Growth

A History of Balance Sheet and Income Statement Expansion

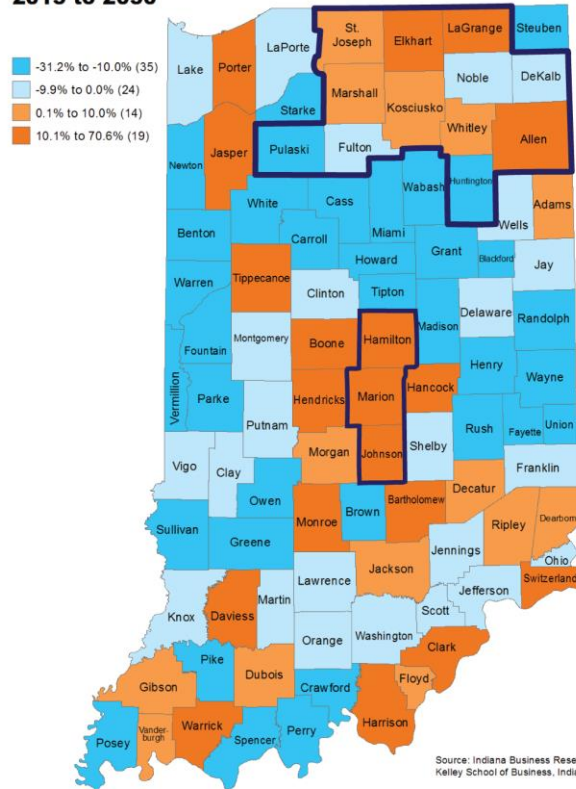


Projected Population Growth Reflects Strength of Economy

- 67% of Lake City Bank counties are growth and high growth counties
- 40% of Lake City Bank counties are high growth counties
- Indiana is poised to experience continued economic strength and vitality

Population Projections

**Percent Change in Total Population,
2015 to 2050**



Indiana Is Poised For Continued Economic Growth

- Indiana #1 manufacturing state in the country⁽¹⁾
- In 2026, Herb Simon, the owner of the Pacers Sports & Entertainment, broke ground on a mixed-use development downtown featuring the first Ritz-Carlton in Indianapolis and a 4,000 person capacity live music venue operated by Live Nation for the entertainment district in the area surrounding the Gainbridge Fieldhouse⁽²⁾
- In 2025, Eli Lilly broke ground on a \$13 billion investment in Indiana's LEAP Research and Innovation District in Boone County where Lake City Bank will open an office in 2026; In March 2026, Eli Lilly signed a LOI with the Indiana Office of Energy Development to focus on nuclear technologies in IN⁽³⁾
- Indiana has emerged as a Midwestern data-center hub driven by AI compute demand, favorable land and energy economics and aggressive state-local incentives. Amazon operates a data center in St. Joseph County, Google is developing sites in Allen and La Porte IN counties, META has announced plans in Boone County and Microsoft has announced plans in La Porte. ⁽⁴⁾
- Bezos funded Slate Auto announced in 2025 it will build its low cost, direct to consumer electric vehicle in Warsaw, Indiana, Lake City Bank's hometown and employ 2,000 workers.⁽⁵⁾

(1) https://www.statsamerica.org/sip/rank_list.aspx?rank_label=gsp2_b&item_in=12&ct=S18

(2) <https://newsroom.livenation.com/news/partners-formally-break-ground-on-mixed-use-development-downtown-featuring-ritz-carlton-indianapolis-and-new-live-nation-venue/>

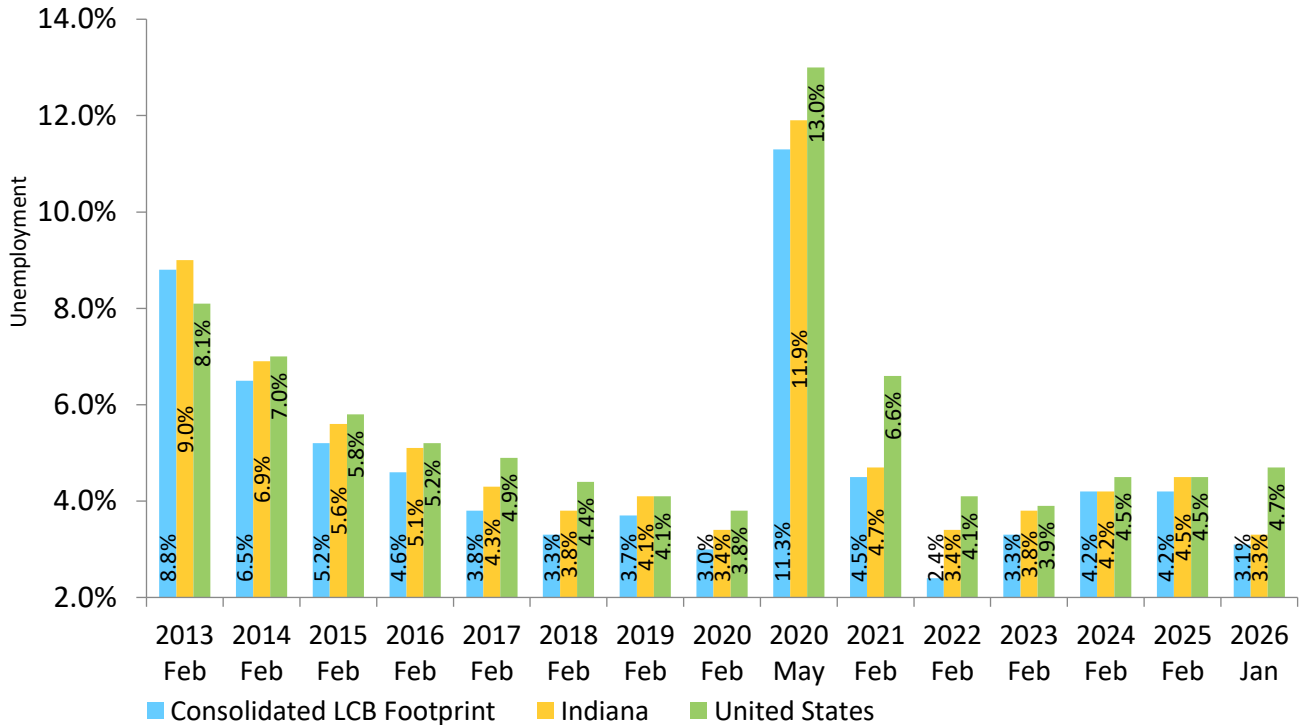
(3) <https://www.ans.org/news/article-7947/eli-lilly-signs-loi-with-indiana-on-nuclear-power-projects/>

(4) <https://cleanview.co/public/data-centers/indiana>

(5) <https://rvbusiness.com/indiana-ev-truck-startup-slate-promises-deliveries-in-26/>

Strong Regional and Statewide Economy

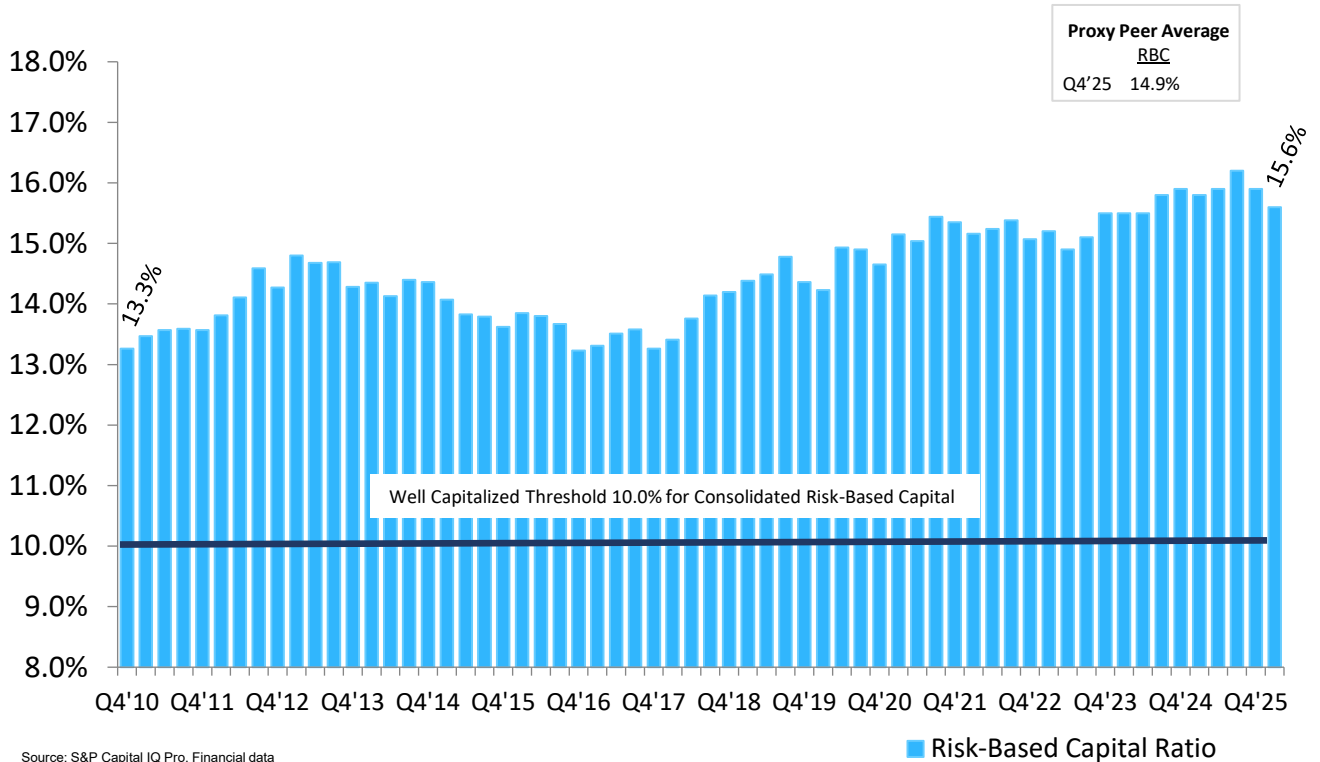
Indiana Unemployment Rate is Lower than the National Average



Source: United States Bureau of Labor Statistics. Lake City Bank footprint is defined as Kosciusko, Marshall, Fulton, Pulaski, Noble, Whitley, St. Joseph, Elkhart, LaGrange, Allen, DeKalb, Huntington, Marion, Hamilton and Johnson Counties in Indiana

Fortress Balance Sheet

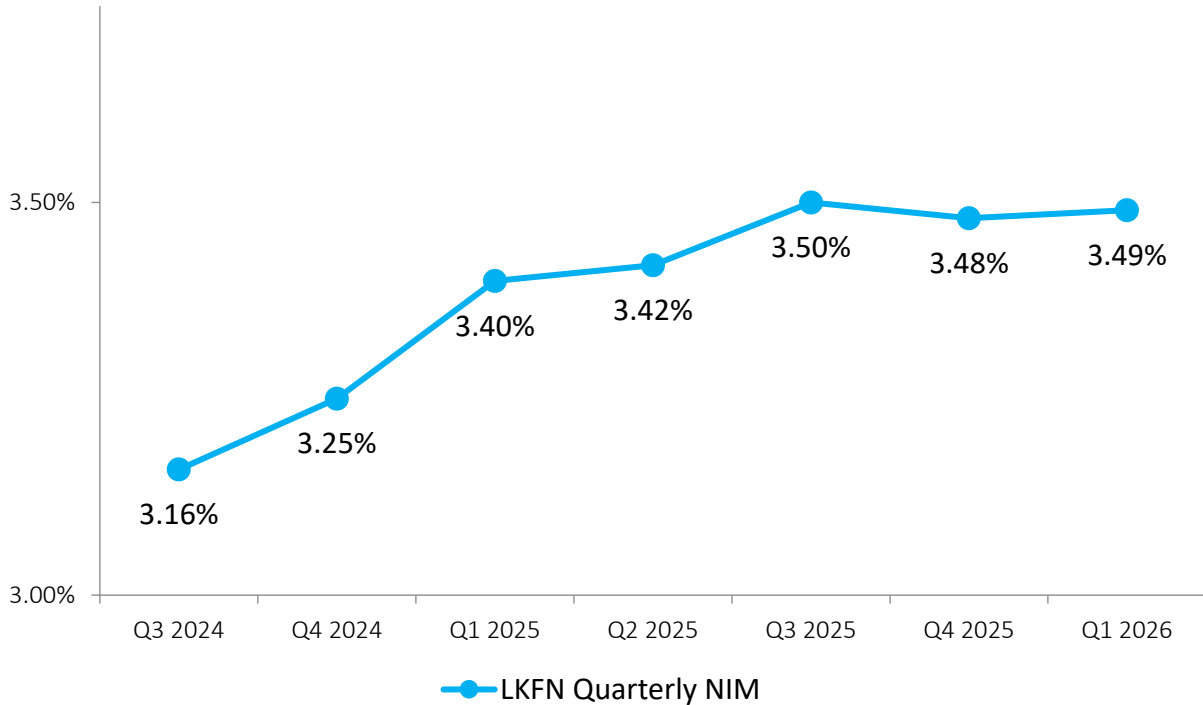
LKFN Above Peer Long-Term Profitability has Contributed to a Strong Capital Foundation



Source: S&P Capital IQ Pro. Financial data

Net Interest Margin by Quarter

NIM Expansion of 9 Basis Points Over the First Quarter 2025



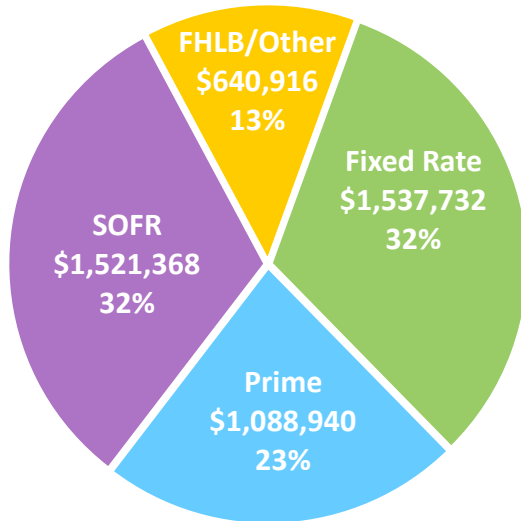
Net Interest Margin

Deposit Costs Coming Down Rapidly

- Quarterly net interest margin expanded by 9 basis points in 2026 compared to 2025
- Cumulative Loan Beta 33% for recent easing cycle
- Cumulative Deposit Beta 47% for recent easing cycle
- Deposit repricing in current easing cycle continues to be a heightened focus
- Average noninterest bearing deposits to total average deposits were 20% in the 1Q26 from 21% in the 4Q25

Interest Rate Sensitivity

Deposits Have Repriced Quicker Than Loans During Current Easing Cycle

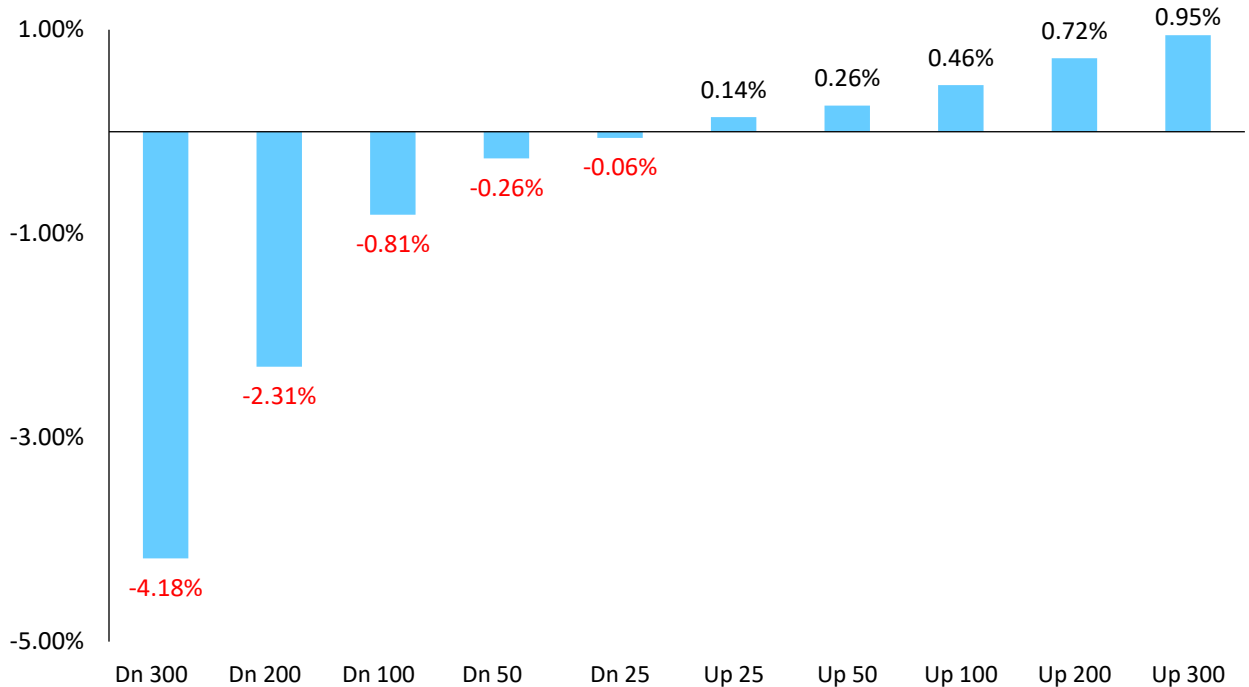


Commercial Loans
\$4.8 billion as of March 31, 2026
(000's)

- 88% of loan portfolio consists of commercial loans and 68% of commercial loans are tied to variable interest rates
- Approximately \$774.6 million of fixed rate commercial loans are estimated to reprice in the next twelve months
 - Fixed rate loans have shorter, average original terms of approximately 5 years
- Public Funds contribute to deposit repricing, \$1.7 billion are tied to the Effective Federal Funds Rate
- Cost of Funds peaked in 2Q24 at 2.90% compared to 2.12% in 1Q26

Projected Impact of Rising/Falling Rates

Historically Asset Sensitive Balance Sheet Maintains Neutral Shift



Graph presents 12 month projected net interest income simulation results as of March 31, 2026 using parallel shocks

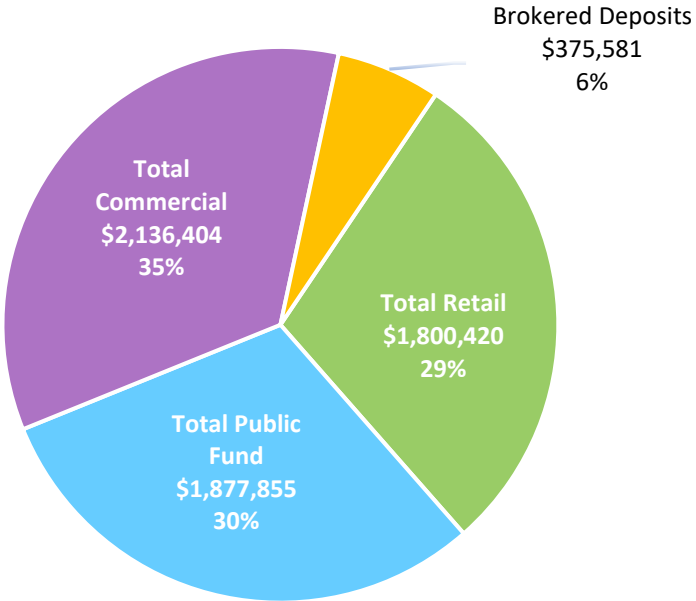
Diversified Deposit Base

Deposit Franchise Consists of Broad-based, Tenured and Deep Relationships

- Deposit composition is stable and commercial deposits account for 35% of total deposits
- Since 2019 the number of checking accounts have grown by: Commercial +24%, Retail +13% and Public Funds +35%
- 98% of deposit accounts are less than \$250,000 at March 31, 2026

Deposit Mix Reflects Strength of Franchise

Core Deposit Growth Consistently Funds Loan Growth



March 31, 2026

Total Deposits - \$6.2 billion

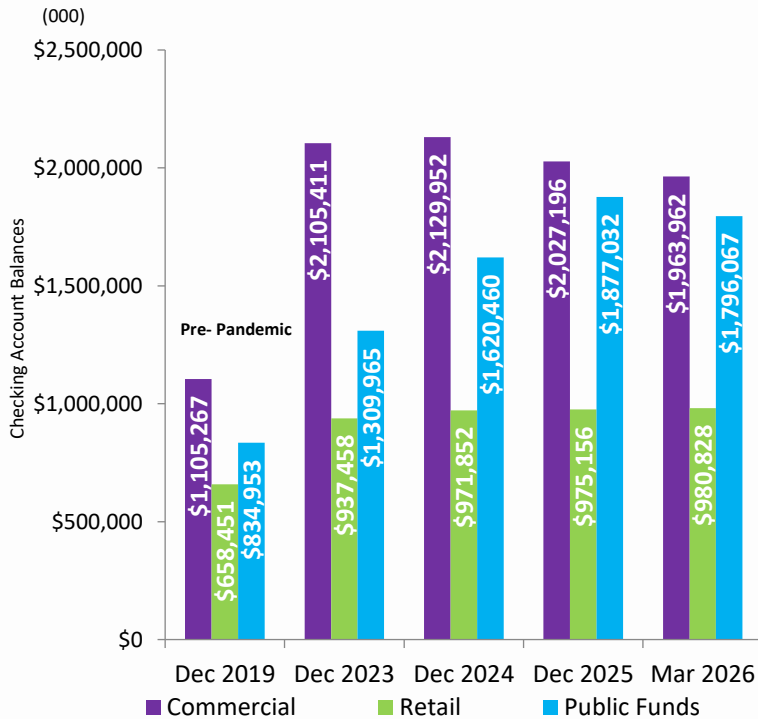
DDA \$1.3 billion

DDA % of Total Deposits – 21%

(000's)

Checking Accounting Trends by Deposit Sector

Number of Commercial Accounts Grow by 24% since December 2019



Note: Checking account balances include demand deposits and interest-bearing checking products including money market accounts but exclude goal accounts

Checking Account Average Balances by Deposit Type			
(000)	Commercial	Retail	Public Funds
3/31/26	\$123	\$15	\$6,507
12/31/25	\$127	\$15	\$6,952
12/31/24	\$136	\$16	\$6,209
12/31/23	\$137	\$15	\$5,369
12/31/22	\$132	\$18	\$6,615
12/31/19	\$86	\$12	\$4,073

Number of Checking Accounts by Deposit Type			
	Commercial	Retail	Public Funds
3/31/26	16,026	63,508	276
12/31/25	15,968	63,397	270
12/31/24	15,663	62,626	261
12/31/23	15,402	61,725	244
12/31/22	14,824	60,528	209
12/31/19	12,921	56,177	205

Shareholder Value Strategy

1. Commercial Banking Focus
2. High Quality Team Members
3. Proven Organic Growth Experience
4. Focus on Core Deposit Funding
5. Commitment to Technology

Commercial Banking Focus

Experienced Relationship Driven Team

- 51 credit “smart” commercial bankers
- Average 23 years in banking & 13 years at Lake City Bank
- We live where we lend
- Face to face calling matters and is a team effort
- Deep organizational structure provides credit and administrative support
- We cross sell aggressively by leveraging technology
- Capital capacity supports organic loan growth

Credit Process

Commercial Banking Focus

- Our credit discipline has never changed
- We have a centralized committee structure
- We are in-market lender to in-market clients
- Character matters – we lend to people first
- We focus on management/cash flow
- Structure is important and is disciplined
- CRE portfolio is focused on owner occupied, in-market multifamily, and strong credit tenant transact projects

Lake City Bank Culture

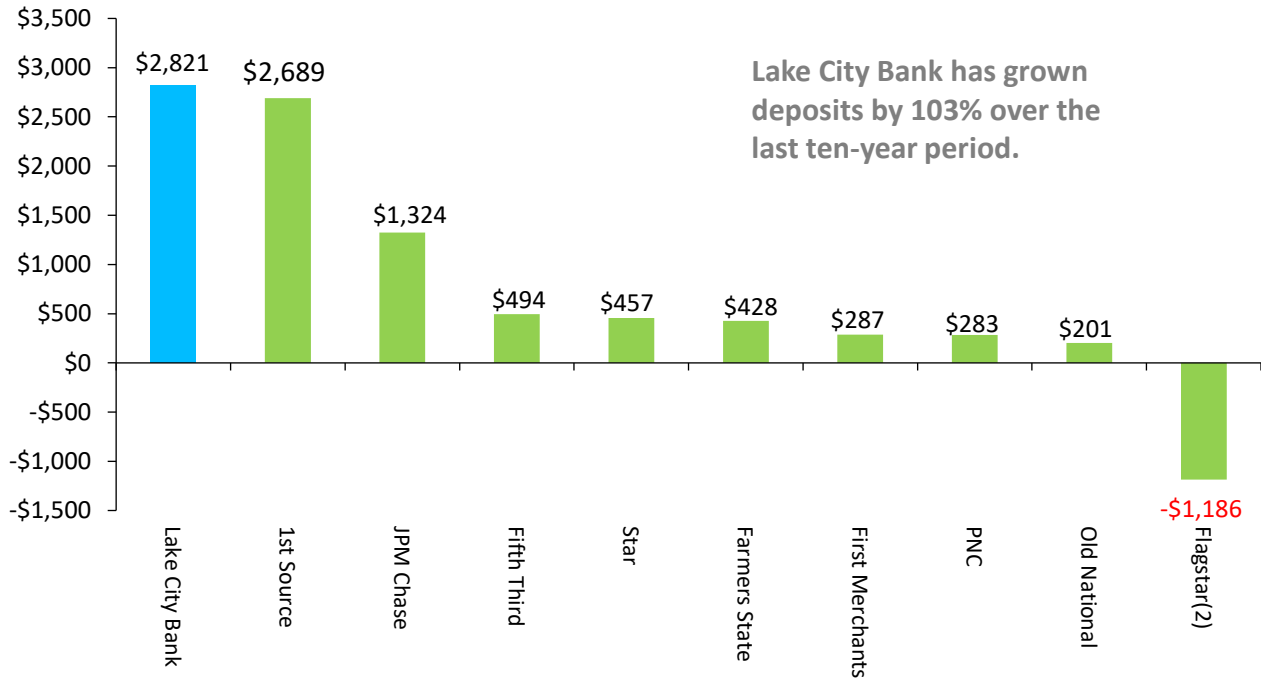
High Quality Team Members

- Our culture is our greatest asset and we will preserve it
- Lake City University drives our culture
- Every employee attends on average, 20 hours of in person training annually
- Our community involvement is real and critical to our strategy
- Inclusion initiatives continue and create a culture of belonging
- Our culture has not been diluted by acquisition



Mature¹ Market Deposit Performance

Organic Growth 2015 – 2025



¹Mature Markets include 12 Northern Indiana counties and exclude 3 Central Indiana counties

²Flagstar acquired Wells Fargo branches in 2018

Totals adjusted to include branches subsequently acquired by surviving banks.

Source: FDIC 6/30/25 Statistics

Commitment to Technology

Innovation and Competitive Technology is a Focus

- Progressive AI strategy underway with a focus on revenue enhancement and expense management opportunities
- Fintech partnerships play a significant role in our technology stack and enable delivery of innovative solutions to our customers
- Investments in Lake City Bank Digital, a Q2 product implemented in 2021 with ongoing user and security functionality added since initial adoption
- Technology partnership with FIS is strong – User Planning Council and Strategic Planning Advisory Council
- Retail and Commercial platforms ensure competitive positioning
- Branch design and functionality is ever evolving based on client transactions, relationship activity and geographic expansion plans

Channel Utilization Today versus Pre-Pandemic

Mobile Adoption Outpacing All Other Delivery Channels

Channel Type	Total Transactions 2019 ⁽¹⁾	% of Total	Total Transactions 2026 ⁽¹⁾	% of Total	Period Change
Branch Transactions	2,279,975	18%	2,016,628	13%	(12)%
ATM/ITM	944,785	7%	701,085	5%	(26)%
Online Logins	5,058,317	40%	4,119,002	26%	(19)%
Mobile Logins⁽²⁾	4,199,910	33%	8,697,796	55%	107%
Telephone Banking	265,475	2%	178,964	1%	(33)%
Total	12,748,462	100%	15,713,475	100%	23%

⁽¹⁾ Measurement period includes twelve months of data ending December 31, 2019, and March 31, 2026

⁽²⁾ Includes mobile phone, Apple watch and iPad app use

Customer Composition and Digital Adoption

Digital Adoption Across All Generations Is Strong and Increasing

Customer Composition and Digital Adoption Over Three Years

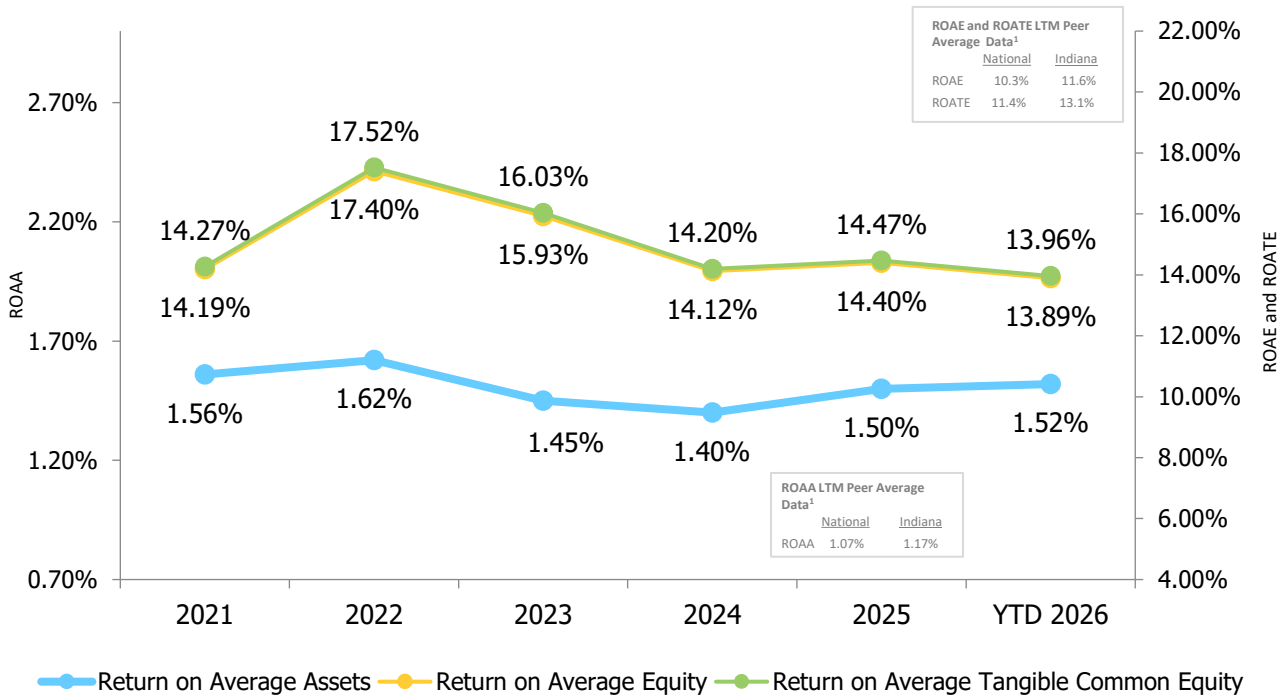
Generation ⁽¹⁾	Customer Breakdown	3/31/26	3/31/25	3/31/24
Gen Alpha (2010 - Current)	4%	7%	3%	1%
Gen Z (1996 - 2009)	16%	74%	71%	67%
Millennial (1977 - 1995)	27%	61%	60%	60%
Gen X (1965 - 1976)	19%	53%	52%	51%
Baby Boomer (1946 - 1964)	28%	46%	45%	45%
Mature (1945 or before)	6%	32%	32%	31%
Digital Adoption		53%	52%	50%

⁽¹⁾ Gen Alpha was added in January 2024

Financial Performance

Income Performance Metrics

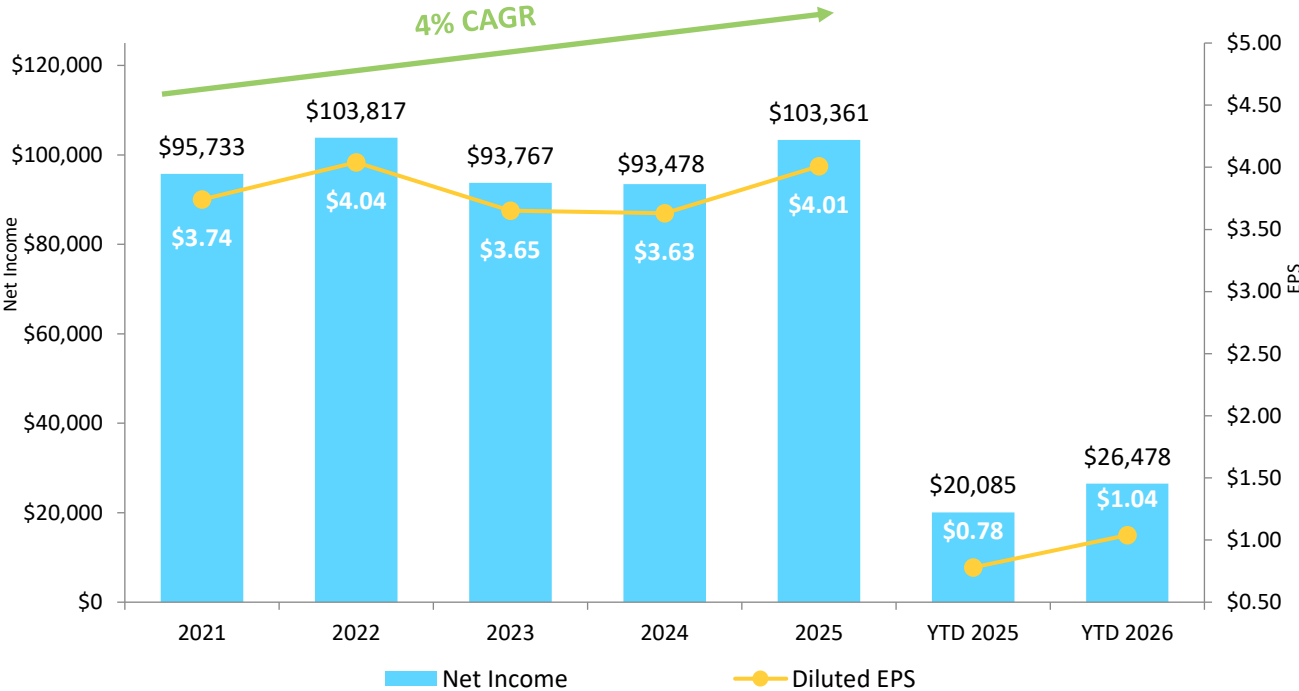
LKFN Performance Exceeds National Peers and Contributes to Strong Capital Levels



¹Source KBW Price Performance Review December 31, 2025

Net Income and EPS

Net Income Improves by 32% in First Quarter of 2026



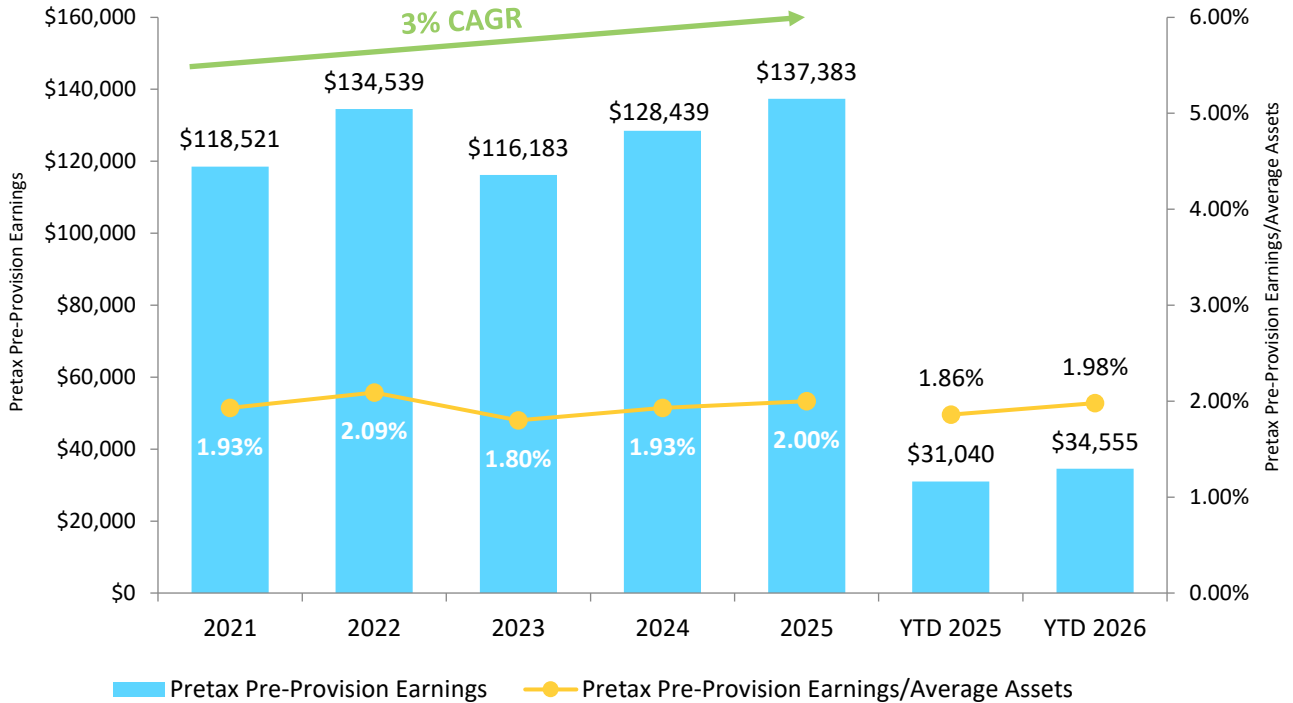
2026 Net Income YOY 32%
2026 Diluted EPS YOY 33%

Compound annual growth rate "CAGR" is based on the most recent 5-year calculation



Pretax Pre-Provision Earnings

Pretax Pre-Provision Earnings Improves by 11% in 2026



Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

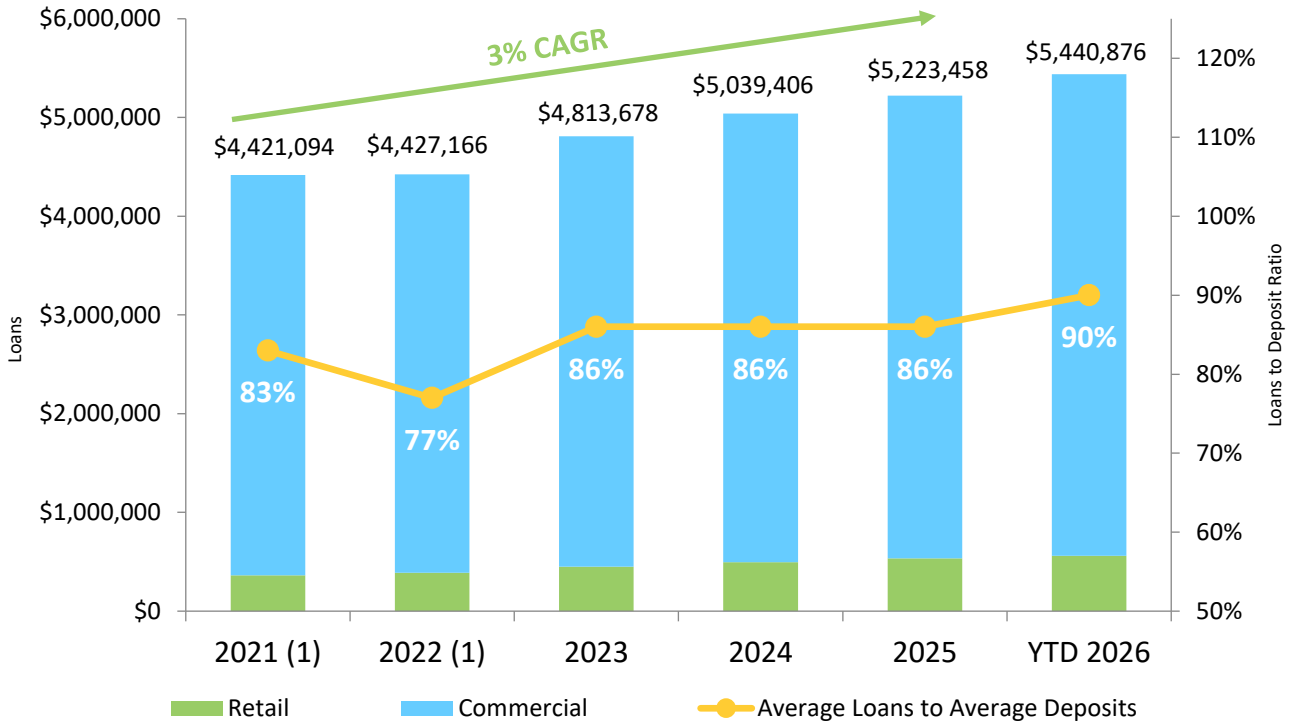
2026 Pretax Pre-Provision Earnings YOY Increase 11%



Note: Pretax Pre-Provision Earnings is a Non-GAAP financial measure. See "Reconciliation of Non-GAAP Financial Measures" in the First Quarter 2026 Earnings Press Release and Form 8-K.

Average Loans

Average YTD Loan Growth of \$255 million or 5% Compared to Prior Year



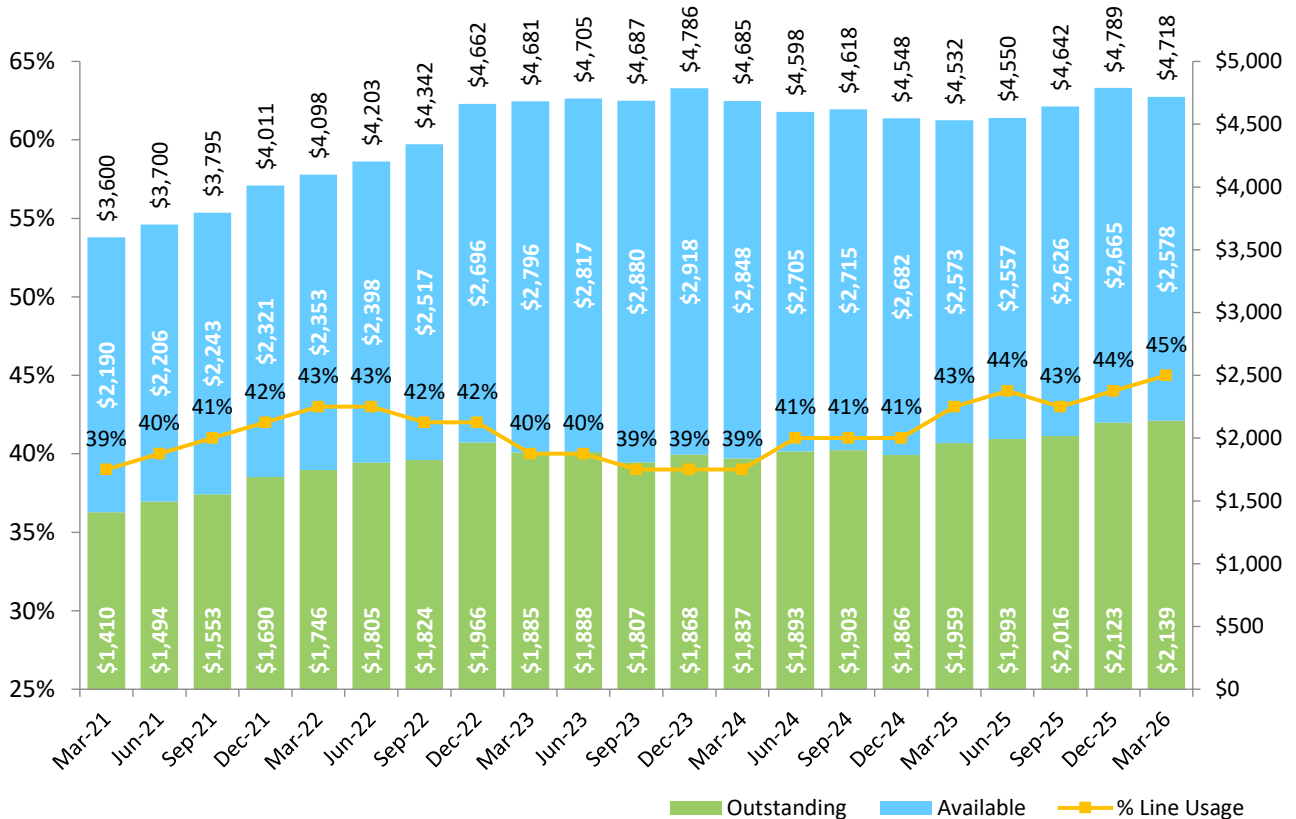
(1) Includes \$238 million in Average PPP loans in 2021 and \$8 million in 2022

Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

2026 YOY Increase 5%

Line of Credit Utilization

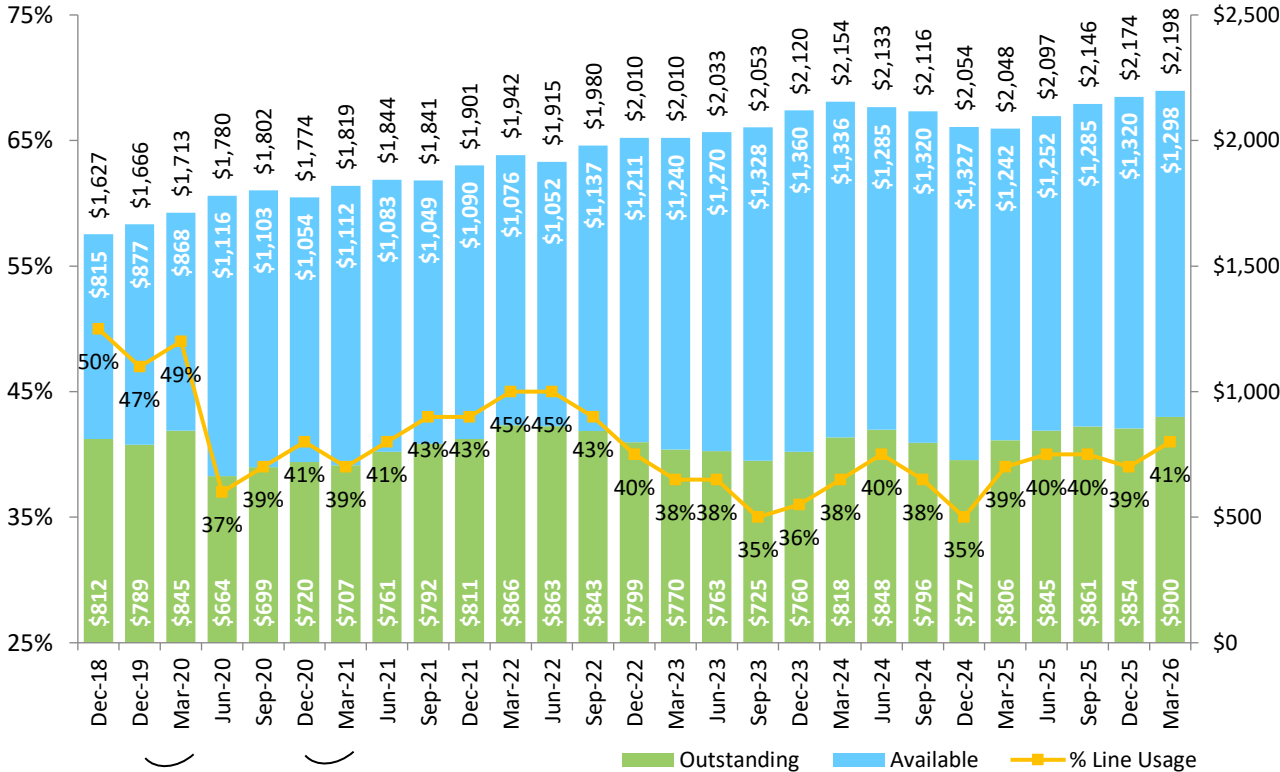
Line Utilization Rises in First Quarter 2026



Includes commercial revolving lines of credit for C&I, CRE and Agriculture, letters of credit and home equity lines of credit

Commercial & Industrial Line of Credit Utilization

C&I Line Utilization Rises in First Quarter 2026



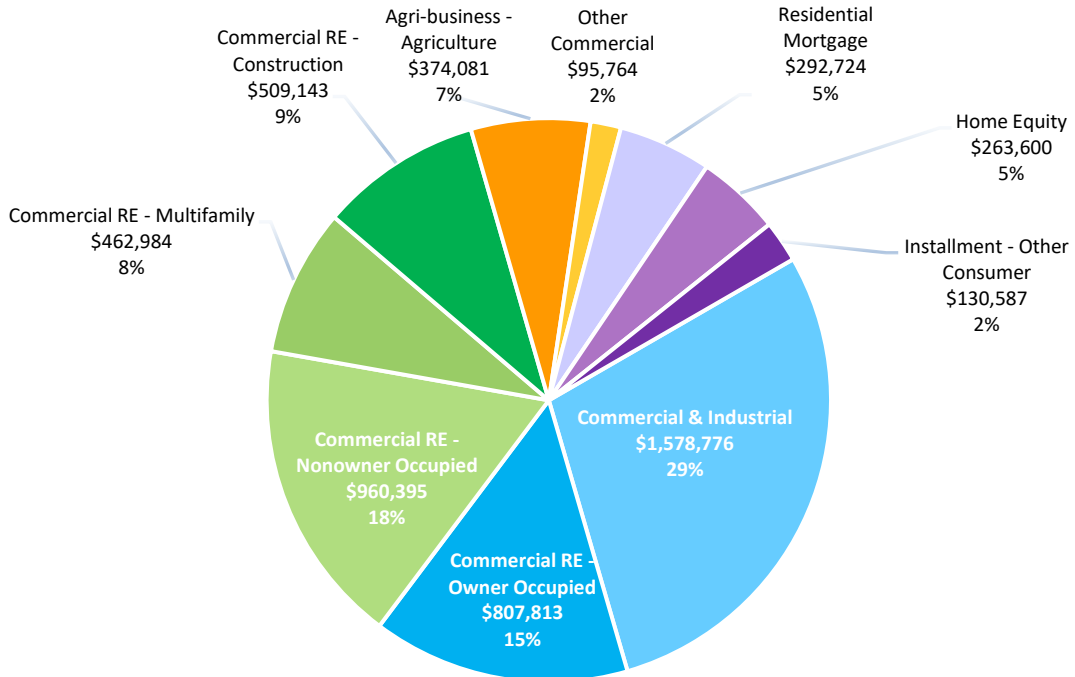
PPP Round 1
PPP Round 2

Includes C&I revolving lines of credit



Loan Portfolio Breakdown

C&I Drives Lending Business

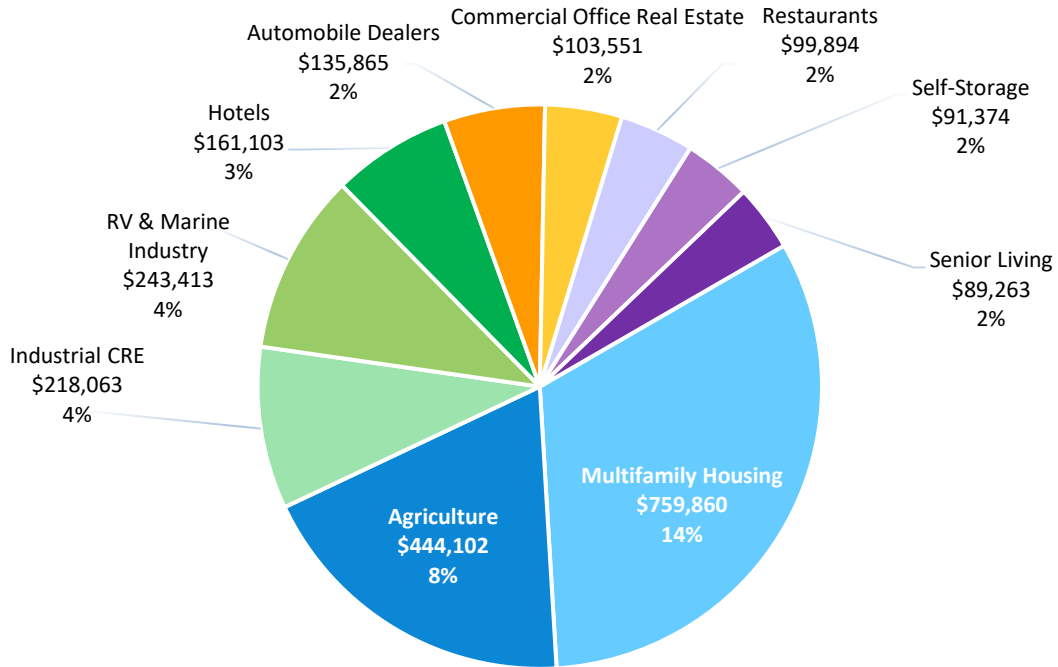


\$5.5 billion as of March 31, 2026

(000's)

Top 10 Industry Concentrations

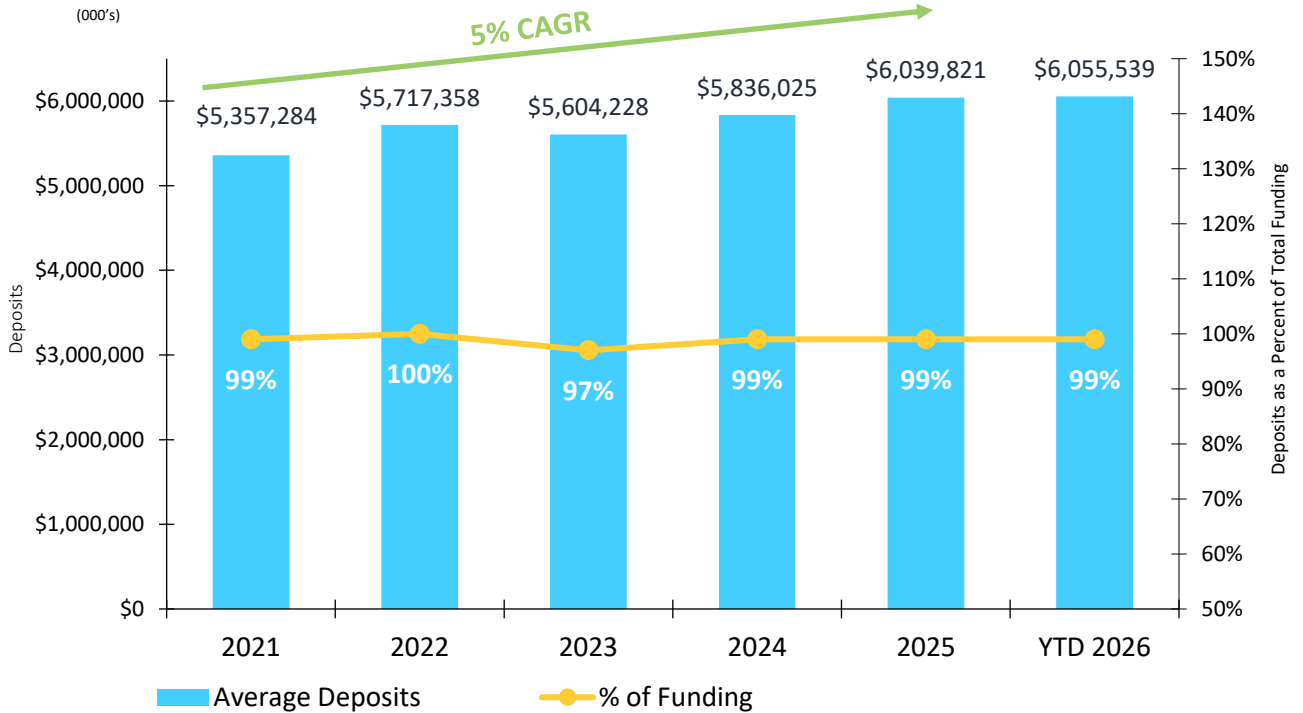
Loan Portfolio is Diversified



Top 10 Industries Represent 43% or \$2.3 billion of Total Loans

Average Deposits

Average YTD Deposit Growth of \$181 million or 3% Compared to Prior Year

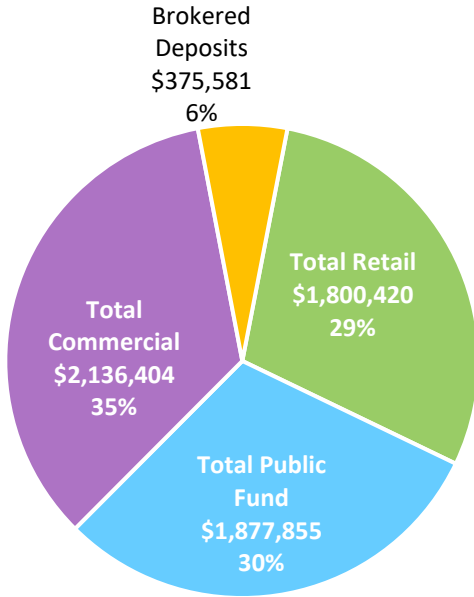


Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

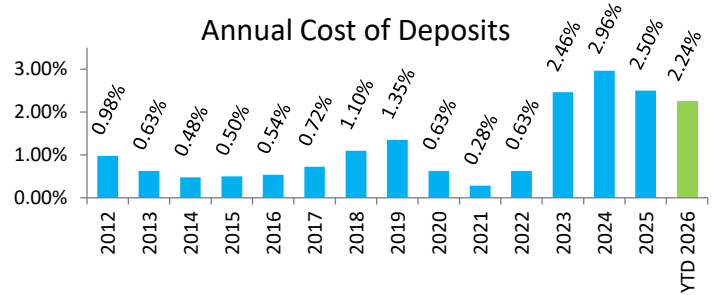
2026 YOY Increase 3%

Deposit Breakdown

Deposit Costs Are Repricing Downward with Federal Funds Rate Cuts



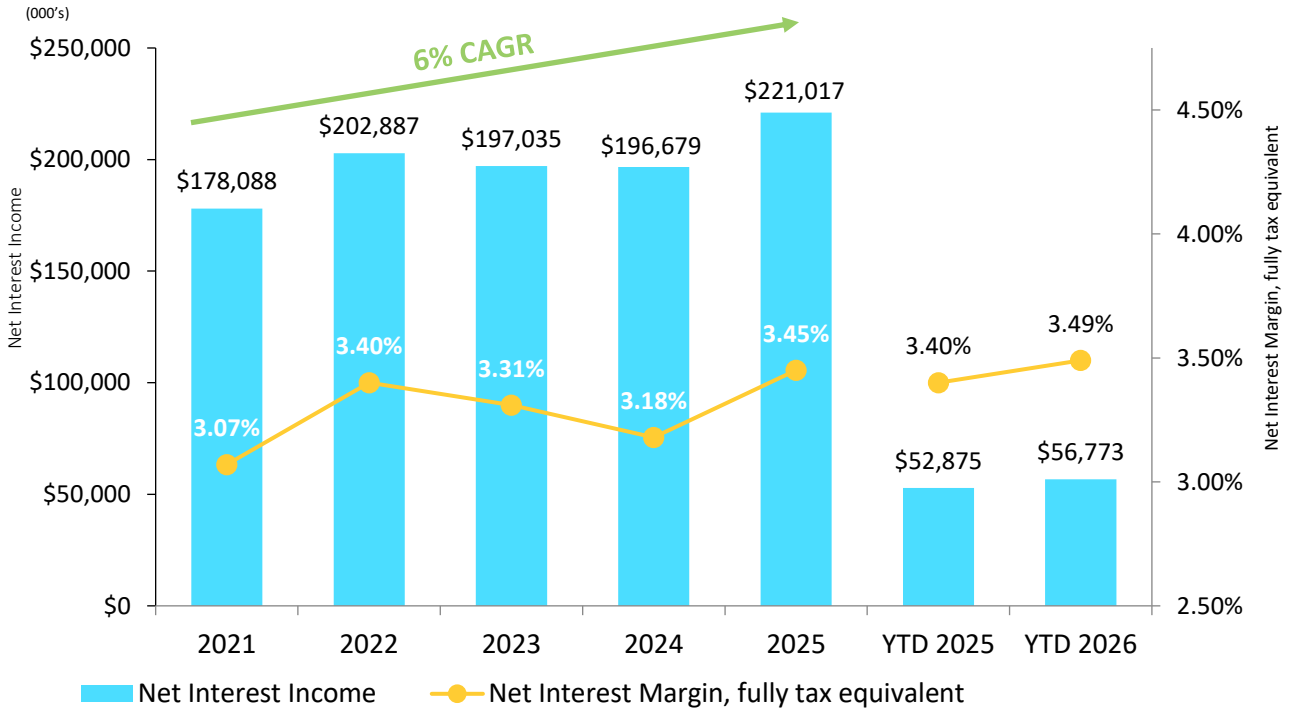
March 31, 2026
 Total Deposits - \$6.2 billion
 (000's)



Deposit Composition at end of period	2019	2026
Non-interest Bearing Demand Deposits	24%	21%
Interest Bearing Demand, Savings & MMA	47%	64%
Time Deposits > or = to \$100,000	22%	12%
Time Deposits < \$100,000	7%	3%
Total Deposits (billions)	\$4.1	\$6.2

Net Interest Income

Year over Year Improvement in Net Interest Income

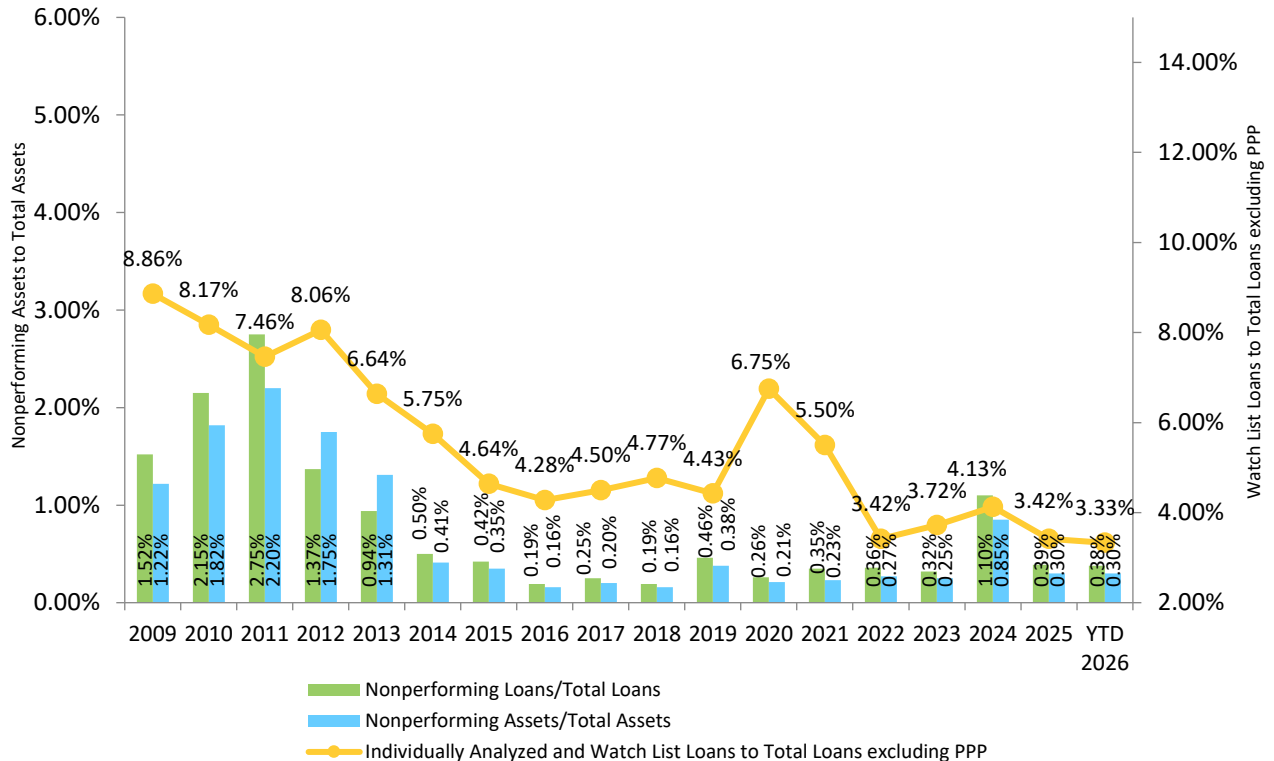


Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

2026 YOY Increase 7%

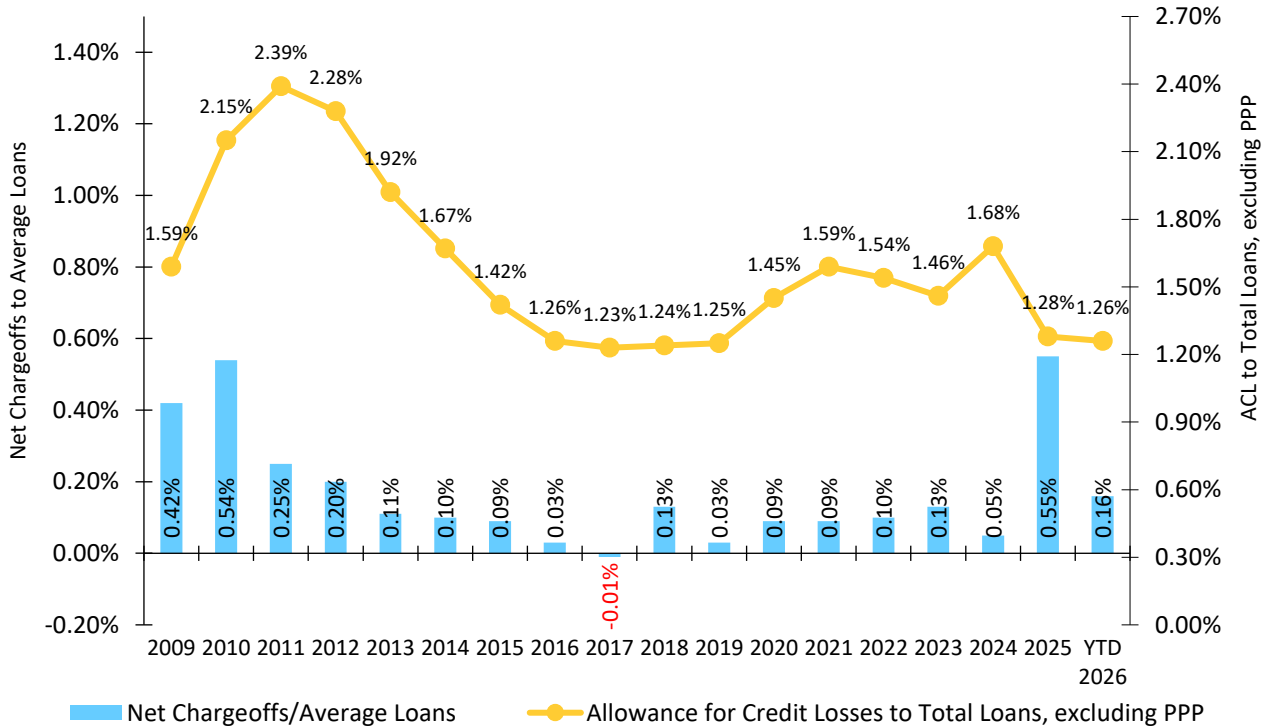
Asset Quality

Total Individually Analyzed and Watchlist Loans Return to Historic Lows



Asset Quality

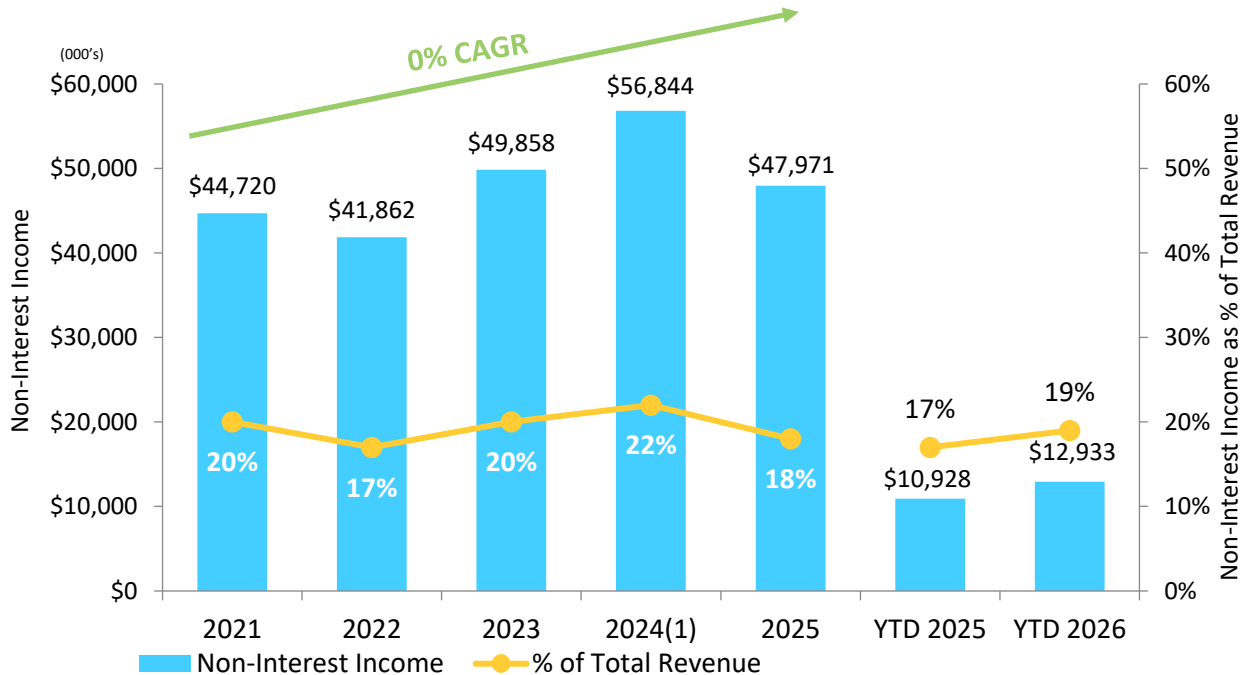
Allowance for Credit Losses is Stable



Note: Current Expected Credit Loss ("CECL") Standard adopted effective 1/1/21

Noninterest Income

Fee-Based Revenue Produces High Single Digit Growth



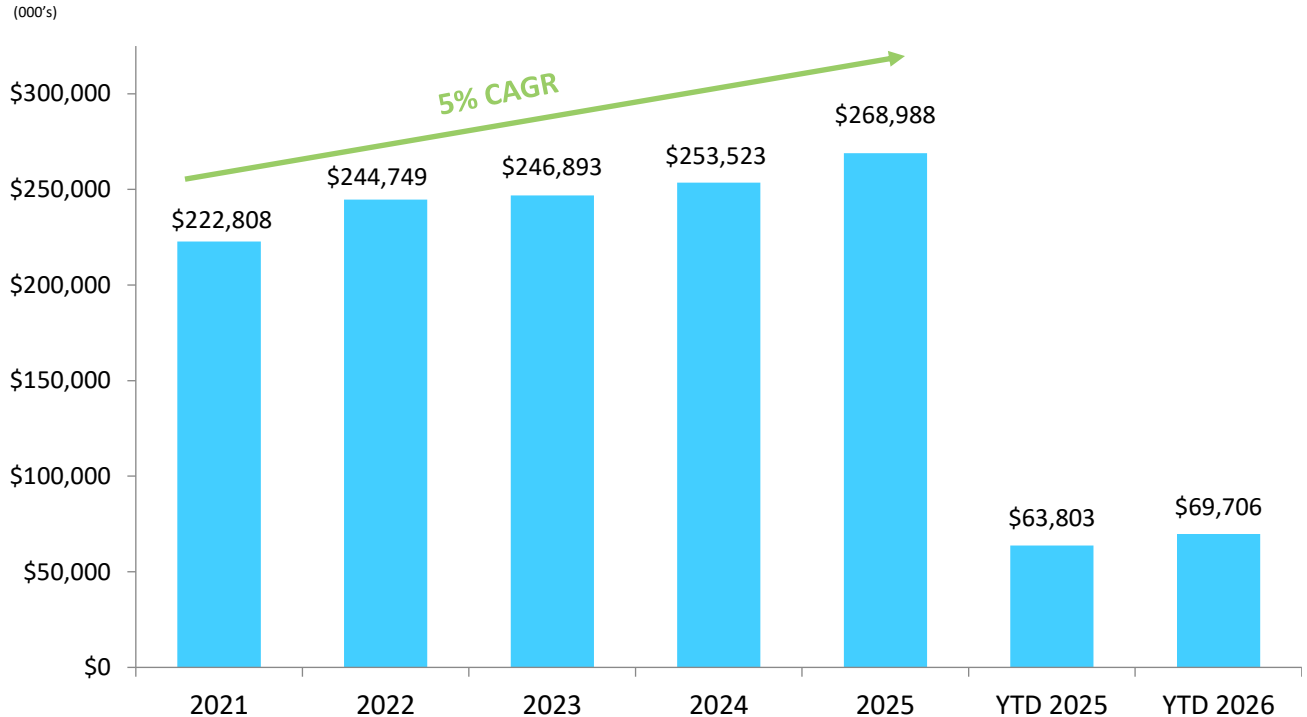
(1) Noninterest Income includes \$10.0 million of non-core income in 2024. See the "Reconciliation of Non-GAAP Financial Measures" in the 2025 Form 10-K

Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

2026 YOY Increase 18%

Total Revenue

Revenue Growth Benefits from High Single Digit Growth in Net Interest Income

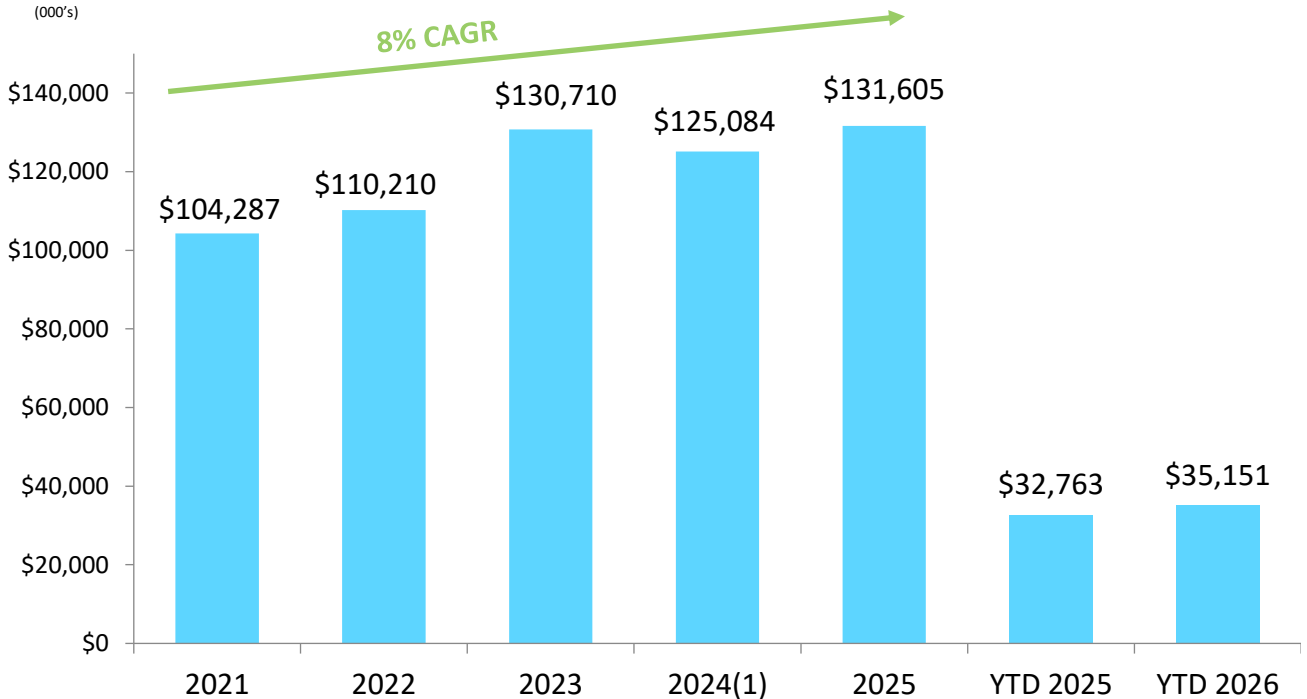


Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

2026 YOY Increase 9%

Noninterest Expense

Disciplined Investment in People, Branch Expansion and Technology Continues



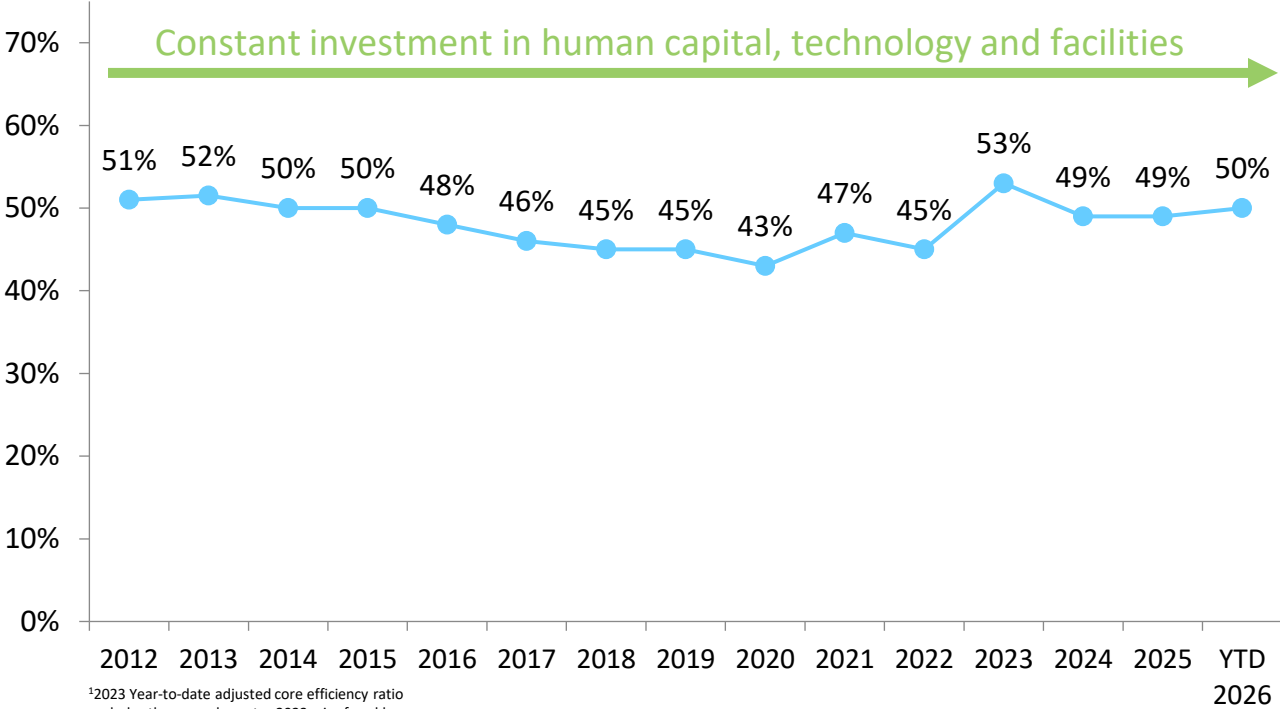
(1) Noninterest Expense includes \$4.5 million of non-core expense in 2024. See the "Reconciliation of Non-GAAP Financial Measures" in the 2025 Form 10-K

Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

2026 YOY Increase 7%

Efficiency Ratio

Efficiency Ratio is Stable

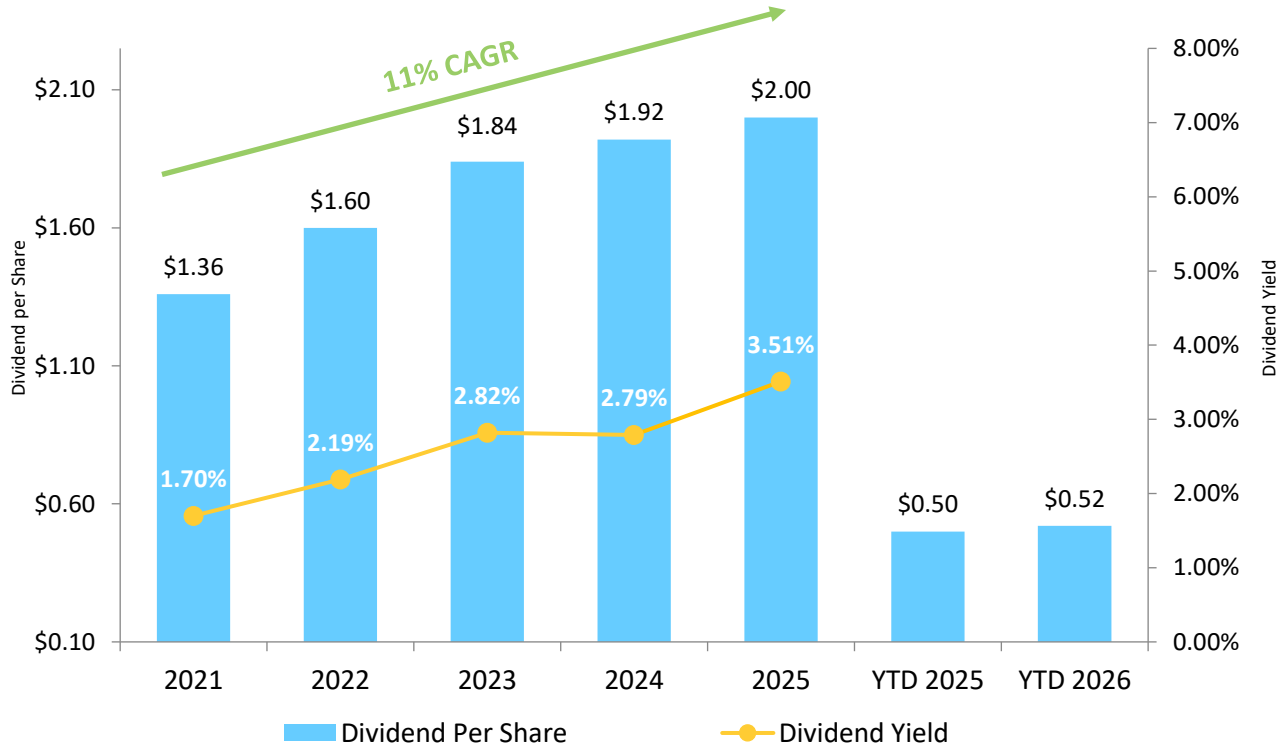


¹2023 Year-to-date adjusted core efficiency ratio excludes the second quarter 2023 wire fraud loss, net, of salary and benefits adjustment for a total of \$16.2 million

—●— Efficiency Ratio

Stable Healthy Dividend

Growth in Dividend Reflects Strength of Capital

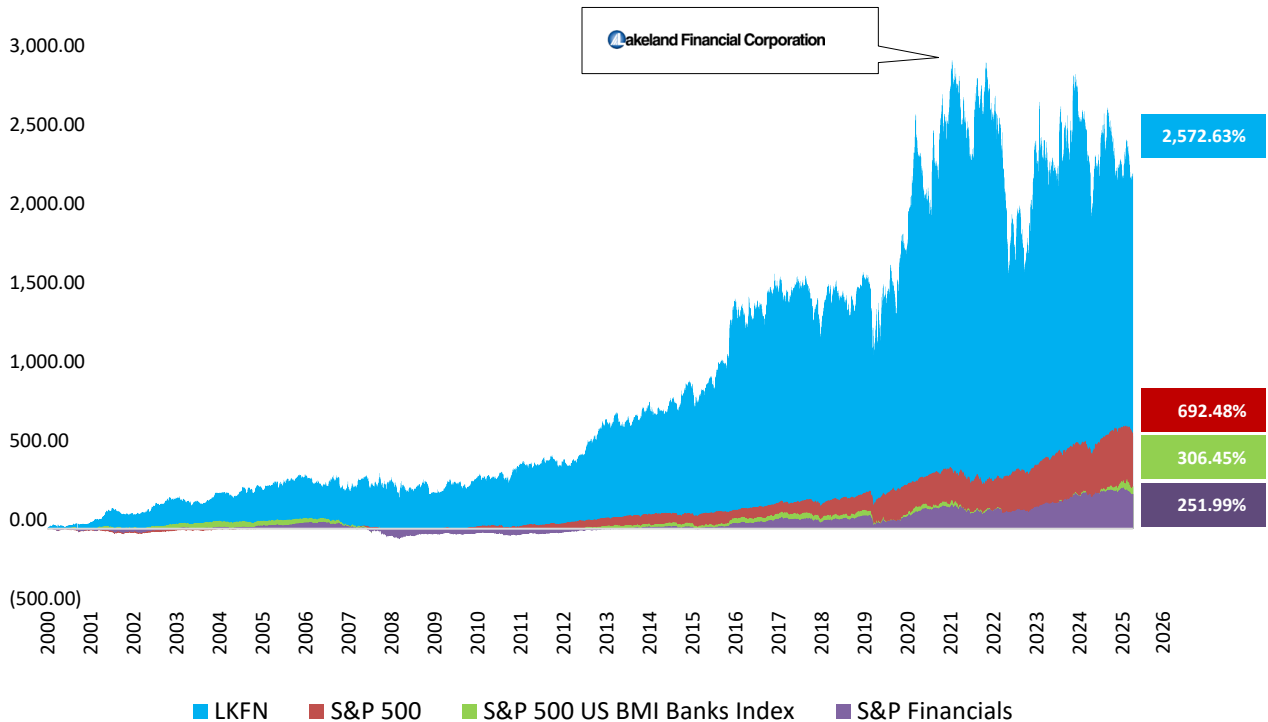


Compound annual growth rate "CAGR" is based on the most recent 5-year calculation

2026 YOY Increase 4%

LKFN Shareholder Value

Total Return Performance from 12/31/00 to 3/31/26



Investment Highlights

- Proven History of Organic Growth
- Disciplined and Focused Strategy
- Strong Internal Culture
- Consistent Execution and Financial Results
- Service Excellence Drives Shareholder Value
- Unwavering Focus on Core Business Strategy
- Dedication to Long-term Shareholder Value Creation

Supplemental Information

Lake City Bank Capital Adequacy

Capital Strength Contributes to Fortress Balance Sheet

Regulatory Ratio Description *	March 31, 2026 Actual	Well-Capitalized Threshold	Capital Cushion (in 000's)	Non-GAAP AOCI and HTM Losses-after tax	Non-GAAP Excess Capital after AOCI and HTM	Non-GAAP Adjusted Capital Ratios with AOCI and HTM Losses
Tier 1 Leverage Ratio	12.35%	5.00%	\$529,284	\$(137,362)	\$378,871	10.26%
Common Tier 1 (CET)	14.63%	6.50%	\$494,171	\$(137,362)	\$343,758	12.15%
Tier 1 Risk Based Capital	14.63%	8.00%	\$402,945	\$(137,362)	\$252,532	12.15%
Tier 2 Risk Based Capital	15.76%	10.00%	\$350,313	\$(137,362)	\$199,900	13.29%

* Regulatory Ratios are preliminary pending the finalization of regulatory filings

Robust Liquidity Sources

- Available liquidity is stable at \$3.3 billion, a decrease from \$3.5 billion at December 31, 2025
- Sources of liquidity are varied and represent wholesale funding and brokered deposits
- Brokered deposits represent 6% of total deposits up from 1% at December 31, 2025
- Noncore funding represented 7% of total deposits and purchased funds as of March 31, 2026, compared to 4% as of December 31, 2025

Liquidity Preparedness

March 31, 2026

(000)	Liquidity Availability	Used	Unused/ Available	Additional Loan Collateral Available for Pledge
Secured/Committed Borrowings:				
Federal Home Loan Bank-Indianapolis ⁽¹⁾	\$ 649,679	\$ 51,200	\$ 598,479	\$ --
Federal Reserve Bank Discount Window	1,179,813	--	1,179,813	556,294
Total Secured/Committed	\$ 1,829,492	\$ 51,200	\$ 1,778,292	\$ 556,294
Unsecured/Uncommitted Borrowings:				
Brokered Certificates of Deposit ⁽²⁾	\$ 625,846	\$ 200,000	\$ 425,846	\$ --
Brokered Money Market Deposit ⁽³⁾	212,510	175,581	36,929	--
Insured Cash Sweep-One Way Buy ⁽⁴⁾	100,000	--	100,000	--
Fed Fund Lines	395,000	--	395,000	--
Total Unsecured/uncommitted borrowings	\$ 1,333,356	\$ 375,581	\$ 957,775	\$ --
Investment Securities available for pledge:				
Agencies, MBS and CMO ⁽⁵⁾	226,480	--	226,480	--
Municipals ⁽⁶⁾	349,211	--	349,211	--
Total Investment Securities Available	575,691	--	575,691	--
Total Lake City Bank Liquidity Preparedness	\$ 3,738,539	\$ 426,781	\$ 3,311,758	\$ 556,294

(1) The BOD has authorized borrowing capacity up to \$800 million, and qualifying collateral is required for availability

(2) Brokered deposit capacity is equal to 10% of total deposits plus purchased funds, per LCB policy

(3) Brokered money market capacity is equal to 3% of total assets, per LCB policy

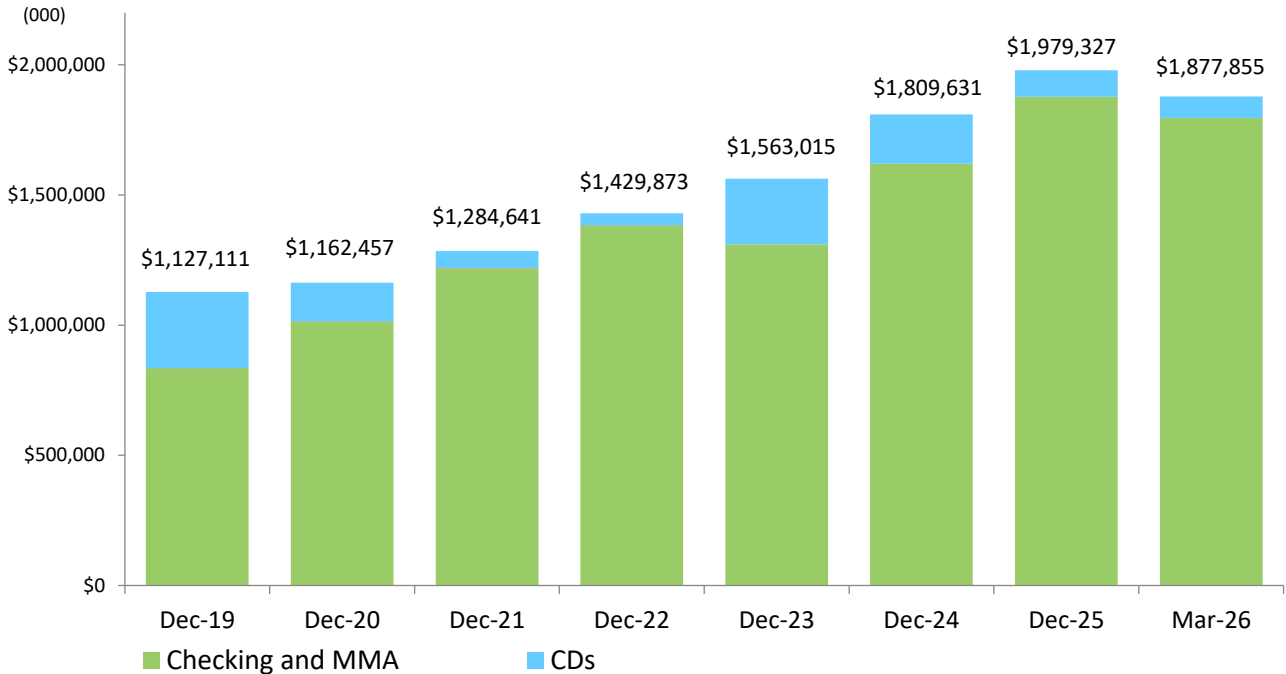
(4) Insured cash sweep OWB capacity is based on previous contracts with IntraFi Network (formerly Promontory)

(5) Investment securities are eligible collateral at the FRB – Discount Window and FHLB

(6) Municipal securities are eligible collateral at the FRB – Discount Window

Public Fund Deposit Trends

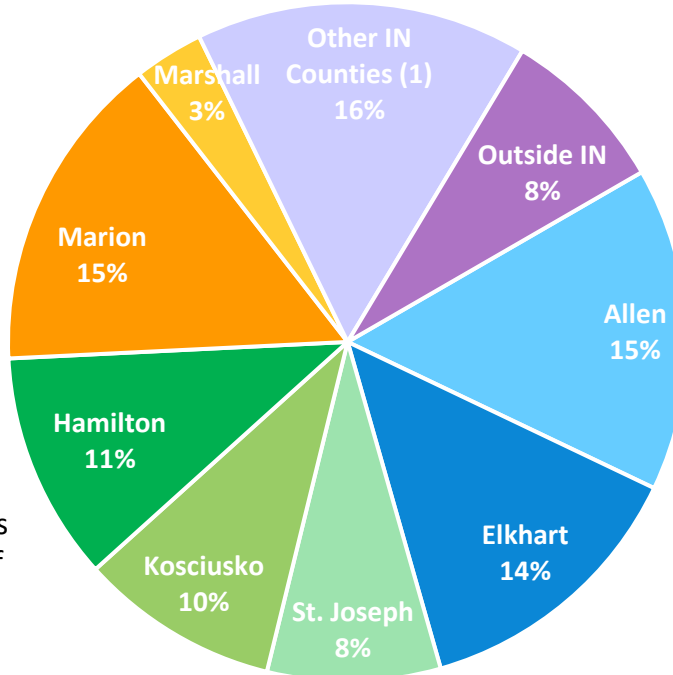
87% of Large Depositors include Operating Relationships



Note: Public Funds in Indiana are covered by the Public Deposit Insurance Fund (PDIF). The bank is not required to pledge collateral to secure public funds due to its financial strength as determined by the Indiana Board of Depositories.

Commercial Loans by County

Commercial Customers in 53 Indiana Counties and 21 Other States

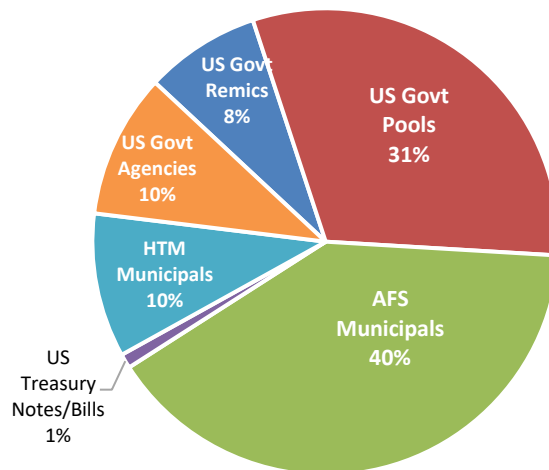
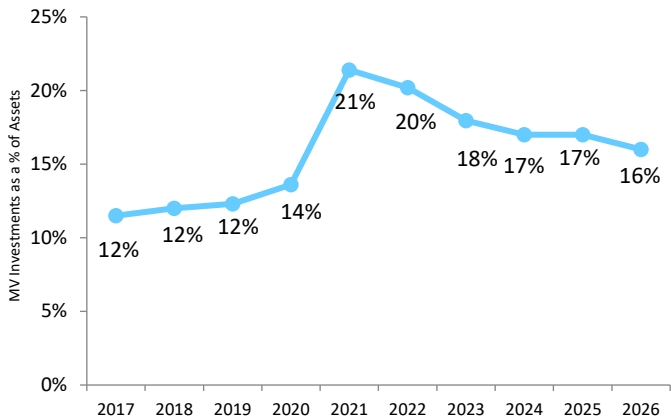


Commercial Loans
Outstanding as of
3/31/2026
\$4.8 billion

March 31, 2026
(000's)

Investment Portfolio

Recurring Cash Flows Used to Fund Organic Loan Growth



March 31, 2026

	Weighted Maturity	Book Yield	Market Value
US Govt REMICS	5.30	2.45	85,310
US Govt Pools	6.24	2.52	354,901
US Govt Agencies	7.22	1.79	113,482
US Treasury Notes/Bills	2.25	3.57	15,104
AFS Municipals (TEY)	13.49	2.91	458,194
HTM Municipals (TEY)	14.67	2.73	114,241
Total (Tax-Equivalent Yield)	10.06	2.63%	\$1,141,232

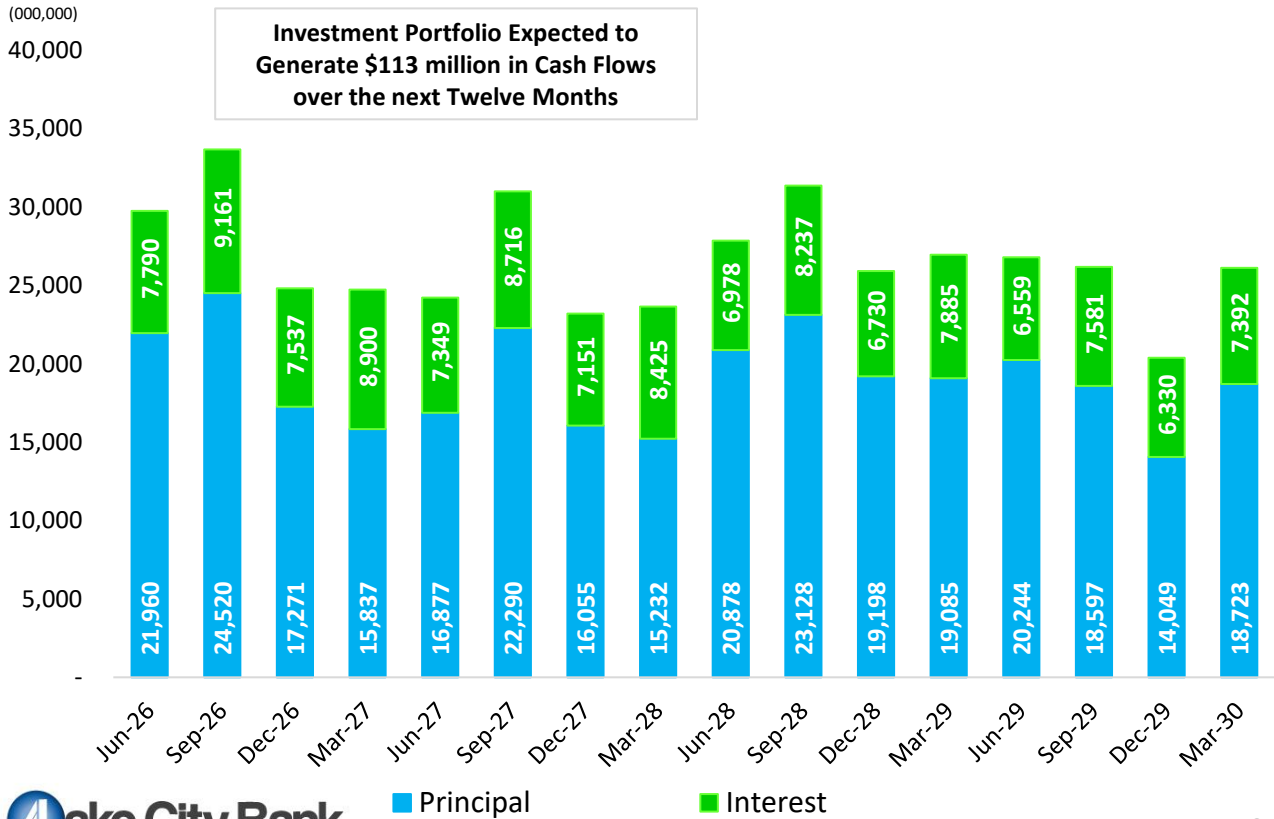
Carrying Value

Held-to-Maturity \$ 133,617
 Available-for-Sale \$ 1,026,991

Note: Ratio of total securities to total assets excludes PPP loans of \$412 million in 2020, \$26 million in 2021 and \$2 million in 2022 from total assets

Investment Security Portfolio Cashflows

Cash Flows of \$427 million Expected Through March 2030



Investment Portfolio Analysis

Portfolio Shrinking as a Percentage of Total Assets

	3/31/2026			12/31/2025		
	Weighted Maturity	Market Value	% of Total	Weighted Maturity	Market Value	% of Total
US Govt REMICS	5.30	85,310	7%	5.21	90,111	8%
US Govt Pools	6.24	354,901	31%	6.17	364,052	31%
US Agencies	7.22	113,482	10%	7.70	115,690	10%
US Treasury Notes/Bills	2.25	15,104	1%	2.17	10,119	1%
AFS Municipals (Exempt)	13.49	458,194	40%	13.76	472,090	40%
HTM Municipals	14.67	114,241	10%	14.92	117,510	10%
Total	10.06	\$1,141,232	100%	10.20	\$1,169,572	100%
Unrealized losses AFS		(\$154,500)			(\$143,255)	
Unrealized losses HTM		(\$19,376)			(\$15,698)	
Total market value losses		(\$173,876)			(\$158,953)	
Portfolio effective duration, tax equivalent⁽¹⁾		5.97			5.94	
Investment securities as a % of assets		16%			17%	

- (1) Effective duration on a tax equivalent basis incorporates the historical price sensitivity relationship between tax-free and taxable securities. Tax-free securities have 2/3 of the price risk as a taxable security for a given change in taxable rates.

Larger Market Organic Expansion

Organic Growth

State Rank	County	Primary City	Population*	LCB Entry	LCB Deposit Market Share**	# of Branches
22.	Kosciusko	Warsaw	80,669	1872	67%	12
6.	Elkhart	Elkhart	207,436	1990	24%	11
5.	St. Joseph	South Bend	273,744	1997	8%	4
3.	Allen	Fort Wayne	399,295	1999	16%	5
1.	Hamilton, Johnson, Marion	Indianapolis	1,531,946	2011	1%	9

* Source: STATS Indiana

** Source: FDIC 6/30/25 Statistics



Branch Expansion Strategy for Growth

Lake City Bank Deposits in Indianapolis Total \$606 Million at June 30, 2025

Indiana County	2025 Population	2050 Projected Population	25- year projected % growth	2025 Deposits in Market (000's)	Lake City Bank 2025 Deposits (000's)	Lake City Bank 2025 Deposit Market Share	Lake City Bank Branches
Hamilton	384,401	529,505	38%	\$28,239,463	\$495,564	1.75%	4
Marion	965,874	1,011,523	5%	\$43,268,429	\$80,015	0.18%	3
Johnson	171,056	203,455	19%	\$3,855,297	\$30,700	0.80%	1
Boone	78,948	107,634	36%	\$1,842,747	n/a	0%	0
Tippecanoe	189,425	201,073	6%	\$3,908,258	n/a	0%	0

Mature Market Strength and Growth

Organic Growth

(millions)¹

	2025		2015			2025 # of Offices
	<u>Deposits</u>	<u>Share</u>	<u>Deposits</u>	<u>Share</u>	<u>Increase</u>	
1. Lake City Bank	\$5,573	19.68%	\$2,752	15.53%	102.51%	55
2. 1 st Source	\$5,539	19.56%	\$2,850	16.09%	94.35%	51
3. JPM Chase	\$3,242	11.45%	\$1,918	10.83%	69.03%	20
4. PNC	\$1,562	5.51%	\$1,279	7.22%	22.13%	16
5. Flagstar/Wells Fargo ⁽²⁾	\$1,090	3.85%	\$2,276	12.85%	(52.11)%	16
6. First Merchants	\$963	3.40%	\$676	3.81%	42.46%	10
7. Star	\$952	3.36%	\$495	2.79%	92.32%	10
8. Fifth Third	\$859	3.03%	\$365	2.06%	135.34%	8
9. Old National	\$814	2.87%	\$613	3.46%	32.79%	9
10. Farmers State	\$744	2.63%	\$316	1.78%	135.44%	8
Market Total	\$28,321		\$17,715		59.87%	

¹Mature Markets includes 12 Northern Indiana counties and excludes 3 Central Indiana counties / branch count for Lake City Bank reflects all offices, other banks listed reflect market total

²Flagstar purchased Wells Fargo Indiana branches in 2018

Adjusted to include branches subsequently acquired by surviving banks. Data based on June 30th regulatory reporting for each year presented.



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